



No.CTL/DEB/17-18/Noting Certificate

November 14, 2017

To Whomsoever It May Concern,

## **CERTIFICATE FOR RECEIPT AND NOTING OF INFORMATION**

[Pursuant to Regulation 52(5) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015]

We, Catalyst Trusteeship Limited ("Debenture Trustee") hereby confirm that we have received and noted the information, as specified under regulation 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 ("Regulations"), provided to us by Saija Finance Private Limited ("the Company") for the Half year ended September 30, 2017.

This Certificate is being issued pursuant to the requirements of regulation 52(5) of the aforesaid Regulations, for onward submission to Stock Exchange(s) by the Company.

For Catalyst Trusteeship Limited

Authorised Signatory

Encl: Results submitted by Company



## B S R & Associates LLP

**Chartered Accountants** 

Building No.10, 8th Floor, Tower-B DLF Cyber City, Phase - II Gurugram - 122 002, India Telephone: + 91 124 719 1000 Fax: + 91 124 235 8613

### Review report

# To the Board of Directors of Saija Finance Private Limited

- We have reviewed the accompanying Statement of Unaudited Financial Results of Saija Finance Private Limited ('the Company') for the six months period ended 30 September 2017 ('the Statement'). This Statement has been prepared by the Company pursuant to Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors in its meeting held on 14 November 2017. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatements. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Attention is invited to note 6 of the financial results wherein it is explained that the minimum capital adequacy ratio as at 30 September 2017 was below the ratio prescribed by the Reserve Bank of India per circular number RBI/DNBR/2016-17/44 Master direction DNBR.PD.007/03.10.119/2016-17 dated 1 September 2016. As informed to us, the existing shareholders of the Company have agreed to infuse additional capital in the form of Compulsorily Convertible Preference Shares (CCPS) of Rs. 300 million subsequent to balance sheet date. As further informed to us, the capital adequacy ratio after considering the subsequent capital infusion is above the prescribed minimum level. Accordingly, the use of going concern assumption for the purpose of preparation of this Statement has been considered by management to be appropriate.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable Accounting Standards notified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and



#### B S R & Associates LLP

Place: Gurugram

Date: 14 November 2017

Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.

For BSR & Associates LLP

Charter ed Accountants

Firms Registration No.: 116231W/ W-100024

Manish Gupta

Partner

Membership No.: 095037

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#### Salja Finance Prívate Limited Regd office: F-128, 3rd Floor, Mohammadpur, R.K.Puram, New Delhi - 110066 CIN- U65929DL1997PTC089892

|              | il de la companya de |  | (Amount in Rs. Lacs | except per share data)   |  |
|--------------|--|--|---------------------|--|--|
|              | Particulars  | Six months ended /<br>Year to Date   | Six months ended    | Year ended<br>31 March 2017  |  |
|              |  | 30 September 2017  | 38 September 2016   |  |  |
|              |  | Unaudited #  | Unaudited #         | Audited  |  |
| 1            | Revenue  | A TRANSPORT MANAGEMENT AND ADDRESS OF THE PROPERTY OF THE PROP |                     |  |  |
| <u> </u>     | (a) Reveaue from operations  | 2,674.22   | 2,732.98            | 5,403.49   |  |
|              | (h) Other income   | 174 84   | 349,31              | 657.24   |  |
|              | Total refenue (a+b)  | 2,849.06   | 3,082.29            | 6,060.73   |  |
| 2.           | Expenses   |  |                     | the first of the design of the section of the secti |  |
| l            | (a) Employees benefits expense   | 774.87   | 701,37              | 1,368.11   |  |
| 0.0.120m/cmm | (b) Finance costs  | 1,632.77   | 1,827.26            | 3,621.28   |  |
|              | (e) Depreciation and amortisation  | 19.94  | 22.29               | 40.48  |  |
| ics Fa       | (U) Other expenses   | 1,532.54   | 424.62              | 803.76   |  |
|              | Total expenses (a+b+c+d)   | 3,960.12   | 2,975.34            | 5,833.63   |  |
| 3<br>ration: | Profit/ (loss) before tax (1-2)  | (1,111.06)   | 106.95              | 227.10   |  |
| ee ata       | Fall expense:  |  |                     |  |  |
| Offices      | (a) Current tax  | • 1  | 36,36               | 52.10  |  |
|              | (b) MAT credit entitlement   |  | *                   | (2.87)   |  |
|              | (c) Defeired tax charge/ (credit)  | (348.86)   | (51,38)             | (44.03)  |  |
| ***********  | Total tas expense (a+b+c)  | (348.86)   | (15.04)             | 5.20   |  |
| 5            | Net profit/ (loss) after (2x (3-4)   | (762.20)   | 121.99              | 221.90   |  |
| 6            | Earnings/ (loss) per share   |  |                     |  |  |
|              | - Basic and Diluted earnings / (loss) per share ##   | (2.48)*  | 0.34*               | 0.60   |  |
|              | Face value per share   | 10.00  | 10.00               | 10.00  |  |

# refer to note 2

\* not annualised

## carnings/ (loss) per share is anti-dilutive for all periods.

For and on benefit of the Board of Directors of

Saija I mancortificate Limited

Shashi Ranjah Sinha

Chairman Cum Junaging Director

DIN: 00917884

Place: Mumbai

Date: 14 November 2017



## SAIJA FINANCE PRIVATE LIMITED

(A Non-Banking Financial Company)

Registered Office :- F-128, 3<sup>M</sup> Floor, Mohammadpur, R.K. Puram, New Delhi-110066, India Ph. : +011-425 80045, Email : info@saija.in, Website : www.saija.in



Saifa Finance Private Limited Regd office: F-128, 3rd Floor, Mohammadpur, R.K.Puram, New Delhi - 110066 CIN- 068929DL1997FTC089892

| (Amount in 1 Particulars As at As at As  |  |  |  |  |  |
|--|--|--|--|--|--|
| Particulars  | As at<br>30 September 2017   |  |  |  |  |
| THE PROPERTY OF THE PROPERTY O | Unaudited  | Audited .  |  |  |  |
| EQUITY AND LIABILITIES   |  | **   |  |  |  |
| Shareholders' funds  | - marketing attached to an analysis of a section of a sec | Anna anna fra ata fa anna anna anna anna anna anna a |  |  |  |
| Share capital  | 2,846,45   | 2,846.45   |  |  |  |
| Reserves and surplus   | (369.48)   | 425.32   |  |  |  |
| Sub-total-Shareholders' funds  | 7,476.97   | 3,271.77   |  |  |  |
| Non-current liabilities  | ****   |  |  |  |  |
| Long -term borrowings  | 15,887,44  | 15,209.13  |  |  |  |
| Other long-term liabilities  |  | 0.8  |  |  |  |
| Long-term provisions   | 29.58  | 24.7   |  |  |  |
| Sub-total-Non - current liabilities  | 15,917.02  | 15,234.73  |  |  |  |
| Current Habilities   |  |  |  |  |  |
| Trade payables   |  | ***************************************              |  |  |  |
| Total outstanding dues of micro enterprises and small enterprises  | 0.20   | 0.25   |  |  |  |
| Total outstanding dues creditors other than of micro enterprises and small enterprises   | 199.30   | 211.4  |  |  |  |
| Other current liabilities  | 7,185,87   | 8,282.87   |  |  |  |
| Short-term provisions  | 1,274.82   | 264,26   |  |  |  |
| Sub-total-Current liabilities  | 8,660.19   | 8,758.76   |  |  |  |
| Total -EQUITY AND LIABILITIES  | 27,054.18  | 27,265,20  |  |  |  |
| ASSETS   | ~4   | <del></del>  |  |  |  |
| Non - current assets   |  | economic commencements of the commen                 |  |  |  |
| Fixed assets   |  |  |  |  |  |
| Property, plant and equipment  | 89.38  | 93,90  |  |  |  |
| Intangible fixed assets  | 11.64  | 7.49   |  |  |  |
| Deferred (ax assets (net)  | 489.60   | 140.74   |  |  |  |
| Long-term loans and advances   | 2,881.17   | 1,436,78   |  |  |  |
| Other non-current assets   | 288.50   | 280.00   |  |  |  |
| Sub- (otal- Non - current assets   | 3,760.29   | 1,958.9  |  |  |  |
| Current assets   |  | and the second second second second                  |  |  |  |
| Trade receivables  | 42.25  | 132.6  |  |  |  |
| Cash and bank balances   | *  |  |  |  |  |
| Cash and cash equivalents  | 2,353.07   | 2,569.7  |  |  |  |
| Other bank balances  | 879,22   | 1,195.29   |  |  |  |
| Short-term loans and advances  | 18,072.04  | 20,551,11  |  |  |  |
| Other current assets   | 1,947.31   | 857.50   |  |  |  |
| Sub-10tol- Current assets  | 23,293,89  | 25,306.3   |  |  |  |
| Total - Assets   | 27,054.18  | 27,265.20  |  |  |  |

 3 Lacs Families Financed

 Operations Across Three States with 63 Offices

For and on petial of the Bourd of Directors of Sala Lande Private Limited

Chairman Cum Managing Director

DIN: 00917884

Place: Mumbai

Date: 14 November 2017



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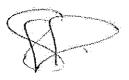
Ph.: +011-425 80045, Email: info@saija.in, Website: www.saija.in



Note to the Statement of Unaudited Financial Results for the half year ended 30 September 2017

- 1. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 14 November 2017. The Statutory Auditors of the Company have carried out a limited review of the financial results for the six months period ended 30 September 2017 and their report is being filed with the Bombay Stock Exchange ("BSE") and is also available on the Company's website <a href="www.saija.in">www.saija.in</a>.
- The figures for the half year ended 30 September 2017 and 30 September 2016 have only been reviewed and not subjected to audit.
- The Company complies with the regulations relating to income recognition, accounting standards, asset classification and the minimum provisioning for standard, sub-standard, doubtful and loss assets, specified in the directions issued by the Reserve bank of India ('RBI') in terms of Master Direction Non-Banking Financial Company Non-Systemically Important Non-Deposit taking Company (Reserve Bank) Directions, 2016 vide Master Direction DNBR.PD.007/03.10.119/2016-17 dated I September 2016 ('Directions').
- 4. The results have been prepared in accordance with the recognition and measurement principles laid down under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and of the accounting principles generally accepted in India.
- 5. The Company's revenue recognition policies are in accordance with the Master Directions and Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 for income recognition. Reversal of income, necessitated by the Directions, has been netted off from revenue from operations.
- The minimum capital adequacy ratio as at 30 September 2017 was below the ratio prescribed by the Reserve Bank of India per circular number RBI/DNBR/2016-17/44 Master direction DNBR.PD.007/03.10.119/2016-17 dated September 2016. As informed to us, the existing shareholders of the Company have agreed to infuse additional capital the form of Compulsorily Convertible Preference Shares (CCPS) of Rs. 300 million subsequent to balance sheet date. The capital adequacy ratio after considering the subsequent capital infusion is above the prescribed minimum level, accordingly, the use of going concern assumption for the purpose of preparation of Statement has been considered by management to be appropriate.
  - 7. Basic and Diluted earnings/ (loss) per share for the six months ended 30 September 2017 and 30 September 2016 have been calculated for six months and not annualized.
  - 8. Other income includes interest income on fixed deposits and cash collateral, profit on sale of mutual fund, contingent provision for standard assets written back, liability no longer required written back, Interest income on income tax refined and other miscellaneous income.
  - 9. The gross NPA percentage of the Company as at 30 September 2017 is 6.00% (0.41% as at 30 September 2016). The met NPA percentage of the Company as at 30 September 2017 is 0.68% (0.05% as at 30 September 2016).
  - 10. The Capital to Risk Asset Ratio at 30 September 2017 is 10.85.





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11. Information under Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

(a) The rating for non-convertible debentures is as under:

(All amounts are in Rs. Lucs)

| Rating<br>Agency                       | ISIN         | Outstanding as at 30 September 2017 | Outstanding as at 31 March 2017 | Rating as at 30 September 2017 | Rating as at 31 March 2017 |  |
|--|--------------|-------------------------------------|---------------------------------|--------------------------------|----------------------------|--|
| ICRA                                   | INE637007019 | tt .                                | 150,00                          | <u>.</u>                       | A (SO)                     |  |
| ICRA                                   | INE637007027 | #                                   | 166.67                          |                                | A (SO)                     |  |
| (CRA                                   | INE637007035 | #                                   | 250.00                          |                                | A (SO)                     |  |
| CRA                                    | INE637008017 | 2,000.00                            | 2,000.00                        | BBB- (SO)                      | BBB- (SO)                  |  |
| ICRA.                                  | INE637007043 | 208.33                              | 458,33                          | BBB (SO)                       | BBB (SO)                   |  |
| ICRA                                   | INE637O07050 | 1,500.00                            | 1,500.00                        | BBB-                           | BBB-                       |  |
| CARE                                   | INE637007084 | 2,345,00                            | 2,345.00                        | BBB-(NO)                       | BBB-(NO)                   |  |
| CARE                                   | INE637007068 | 2,345.00                            | 2,345.00                        | BBB-(NO)                       | BBB-(NO)                   |  |
| CARE                                   | INE637007076 | 2,000.00                            | 2,000,00                        | BBB-(NO)                       | BBB-(NO)                   |  |
| CRA                                    | INE637Q07092 | 2,350.00                            | 2,350.00                        | BBB-                           | BBB-                       |  |
| merija gener eriya da december yangiya | Total        | 12,748.33                           | 13,565.00                       |                                |                            |  |

not applicable since these debentures were redeemed during the current six month period.

(b) Following is the information regarding interest and principal repayment of non-convertible debentures:

3 Lacs Families
 Financed

(Ali amounts are in Rs. Lacs)

|    | ations Across    | Ouantity<br>is at 30<br>September<br>2017 | Outstanding<br>amount as at<br>30 September<br>2017 | Previous due<br>date for<br>payment of<br>Interest  | Previous due date for payment of principal   | Actual<br>date of<br>payment of<br>Interest | Actual<br>date of<br>payment of<br>principal | Next due<br>date for<br>payment<br>of Interest | Interest<br>amount<br>due on<br>next<br>payment | Principal<br>amount<br>due on<br>next<br>payment   | Next due<br>date for<br>payment of<br>Principal |
|----|------------------|---|---|---|--|---|--|--|---|--|---|
| ~~ | INE637O<br>08017 | 200                                       | 2,000   | 29,09.2017  | -  | 27.09.2017                                  | •  | 30.12.2017                                     | 76.57   | 2,000  | 15.04.2022                                      |
|    | INE6370<br>07043 | 100                                       | 208.33  | 27.09.2017  | 27.09.2017   | 20.09.2017                                  | 20.09.2017                                   | 27,10,2017                                     | 2,07  | 42   | 27,10,2017                                      |
|    | INE6370<br>07050 | 150                                       | 1,500   | 30.09,2017  | ъ.   | 27,09.2017                                  | *  | 30,03.2018                                     | 106,37  | 1,500  | 30.03.2021                                      |
|    | TNE637O<br>07084 | 2,345                                     | 2,345   | 25.07.2017  | *  | 21.07.2017                                  | · ·  | 25,01,2018                                     | 169.05  | 2,345  | 25.07.2019                                      |
|    | INE637O<br>07068 | 2,345                                     | 2,345   | 13.05.2017  | 2  | 11.05,2017                                  | ÷  | 13.11.2017                                     | 169,05  | 2,345  | 13.05.2019                                      |
|    | INE6370<br>07076 | 200                                       | 2,000   | 29,04,2017  | *  | 27,04,2017                                  | 7.   | 29.10.2017                                     | 143.39  | 2,000  | 29,04,2021                                      |
|    | INE637O<br>07092 | 235                                       | 2,350   | 31,05,2017  | and a second | 26,05,2017                                  |  | 30,11,2017                                     | 167.9   | 2,350  | 30.11,2020                                      |
|    | Total            |   | 12,748.33   | The second section is the second | activities of a second contraction   |   |  |  |   | Simple state and the state of t | A-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1         |

(c) As at 30 September 2017, the Company has outstanding Secured Non-convertible debentures amounting to Rs.10,748,33 lacs. The said non-convertible debentures are secured by an adequate asset cover. Further, the Company also has unsecured non-convertible debentures amounting to Rs. 2,000 lacs.

(d) As at 30 September 2017, Debt equity ratio ('DER') - Debt [long term debt + short term debt ] / Equity [paid up equity share capital and reserves and surplus] = 8.65 times



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- (e) As at 30 September 2017, the Net worth ('NW') = Paid up equity share capital + Reserves and surplus = Rs. 2,177 lacs
- (f) Net Loss after tax for the period ended 30 September 2017: Rs. 762 lacs
- (g) Basic and diluted earnings/ (loss) per share on 30 September 2017: Rs. (2.48)
- (ii) Capital Redemption Reserve/ Debenture Redemption Reserve as at 30 September 2017; Nil
- (i) Outstanding Redeemable Preference Shares as at 30 September 2017: Nil
- (j) Dobt service coverage ratio as at 30 September 2017: Not applicable
- (k) Interest service coverage ratio as at 30 September 2017; Not applicable
- 12. Previous period/year figures have been regrouped /reclassified, wherever necessary to confirm to current period classifications.

3 Lacs Families and on behalf of the Board of Directors of

Financed

Saign Finance Private Limited

Operations Across

Three States with Shashi Ranjan Sinlia

63 Offices

Chairman cum Managing Director

DIN: 00917884

Plade: Mumbai

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