

PASSION AT WORK

May 16, 2017

To

The Deputy Manager
Department of Corporate Services,
BSE Limited
Floor 25, P.J Towers,
Dalal Street, Mumbai – 400 001
Scrip Code: 532784

Dear Sir / Madam,

Sub: Compliance under Regulation 52 of SEBI (Listing obligations and Disclosure Requirements) Regulations, 2015.

With reference to the above captioned subject, please find enclosed the following:

- 1. Details of Non Convertible Debentures issued on Private Placement Basis.
- 2. Certificate from Debenture Trustee as specified under Regulation 52(5).
- 3. Declaration by Auditor regarding Compliance of various provisions of Regulation 52.

Kindly take the aforesaid information on record in compliance of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015.

Thanking you.

Yours sincerely,

FOR SOBHA LIMITED

VIGHNESHWAR G BHAT

COMPANY SECRETARY AND COMPLIANCE OFFICER



The Manager, Listing Department BSE Limited, Phiroze Jeejeebhoy Tower Dalal Street, Mumbai - 400 001

Date: 16.05.2017

Dear Sir/Madam,

## Details of Non-Convertible Debentures issued on Private Placement basis under Regulation 52(4) of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

With reference to the above, we submit herewith the information and documents as per the provisions of Uniform Listing Agreement entered into with the Stock Exchanges where Debt Securities of the Company are listed and the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015 thereunder, for dissemination to the debenture holders as mentioned below:

- 1. The latest Credit Rating for Rs 200 cr and for Rs. 125 cr NCD issue is ICRA-A and Brickworks-A+(SO).
- 2. The said NCDs are secured by equitable mortgage via Registered Memorandum of Entry (MOE) on the immovable property situated at Amani Doddakere Village, Kasba Hobli, Hosakote Taluka, in Bangalore aggregating to approx. 63 acres.
- 3. The asset cover for Rs 200 cr and Rs. 125 cr NCD issue is 1.50 times and is adequate as per the terms of the issue.
- 4. The Debt Equity Ratio as on 31.03.2017 is 0.91
  - 4a) The Debt Service Coverage Ratio as on 31.03.2017 is 0.23
  - 4b) The Interest Service Coverage Ratio as on 31.03.2017 is 2.52
- 5. Interest/ repayment of principal on said NCDs for the year ended 31.03.2017 are mentioned below:

ISIN	Type (Principal / Interest)	Due date of payment	Amount (Rs.)	Actual date of payment
INE671H07160	Interest	20.07.2016	125,000,000	20.07.2016
INE671H07178	Interest	29.07.2016	12,000,000	29.07.2016
INE671H07186	Interest	29.07.2016	6,000,000	29.07.2016



INE671H07194	Interest	29.07.2016	42,000,000	29.07.2016
INE671H07202	Interest	19.09.2016	6,016,393	19.09.2016
INE671H07210	Interest	19.09.2016	24,065,574	19.09.2016
INE671H07228	Interest	29.09.2016	6,000,000	29.09.2016
INE671H07236	Interest	29.09.2016	24,000,000	29.09.2016
INE671H07244	Interest	03.03.2017	16,875,000	03.03.2017
INE671H07251	Interest	03.03.2017	11,400,000	03.03.2017
INE671H07269	Interest	11.03.2017	22,000,000	11.03.2017
INE671H07277	Interest	11.03.2017	22,800,000	11.03.2017
INE671H07285	Interest	17.03.2017	16,875,000	17.03.2017
INE671H07293	Interest	21.03.2017	28,125,000	21.03.2017
INE671H07301	Interest	21.03.2017	22,800,000	21.03.2017

6. The next due date for payment of interest/ principal along with the amount of interest and the redemption amount on said NCDs during next half-year i.e. 01.04.2017 to 30.09.2017 are mentioned below:

ISIN	Type(Principal/ Interest)	Due date of payment	Amount (Rs.)
INE671H07269	Principal	11.04.2017	200,000,000
INE671H07269	Interest	11.04.2017	1,750,000
INE671H07160	Principal	20.07.2017	300,000,000
INE671H07160	Interest	20.07.2017	125,000,000
INE671H07178	Principal	29.07.2017	100,000,000
INE671H07178	Interest	29.07.2017	12,000,000
INE671H07186	Interest	29.07.2017	6,000,000
INE671H07194	Interest	29.07.2017	42,000,000
INE671H07202	Principal	18.09.2017	50,000,000



INE671H07202	Interest	18.09.2017	5,980,000
INE671H07210	Interest	18.09.2017	23,930,000
INE671H07228	Principal	29.09.2017	50,000,000
INE671H07228	Interest	29.09.2017	6,000,000
INE671H07236	Interest	29.09.2017	24,000,000

Company does not expect default in payment of principal / interest due in next half year

## 7. Details of Debenture Redemption Reserve:

Series	Amount of issue Rs. (In Cr.)	DRR required to be created Rs. (In Cr.)	DRR created upto 31.03.2017 Rs. (In Cr.)	Funds invested for debentures maturing during the year
Series-1	100	15.05	15.05	NIL
Series-2	10	2.09	2.09	NIL
Series-3	5	0.70	0.70	NIL
Series-4	35	3.66	3.66	NIL
Series-5	5	0.96	0.96	NIL
Series-6	20	2.56	2.56	NIL
Series-7	5	0.94	0.94	NIL
Series-8	20	1.88	1.88	NIL
Series-9	15	1.94	1.94	NIL
Series-10	10	0.67	0.67	NIL
Series-11	20	4.86	4.86	NIL
Series-12	20	1.32	1.32	NIL
Series-13	15	1.87	1.87	NIL
Series-14	25	3.08	3.08	NIL
Series-15	20	1.29	1.29	NIL
TOTAL	325.00	42.87	42.87	-

For SOBHALTO.

Authorised Signatories

- 8. Net worth of the Company as on 31.03.2017 is Rs 2,515 crore
- 9. Net profit after tax of the Company as on 31.03.2017 is Rs 140 crore
- 10. Earnings per share as on 31.03.2017 is Rs 14.47 on an annualized basis.
- 11. We confirm that the information submitted as above is true and correct and the undersigned has authority to submit the same to you and that we are aware that above information is expected to be placed on the website of your Stock Exchange and that of Debenture Trustees.

Thanking you,

Yours sincerely,

For SOBMA LTD.

Authorized Signatory Authorised Signatories





## CERTIFICATE FOR RECEIPT AND NOTING OF INFORMATION

[Pursuant to Regulation 52(5) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015]

We, Catalyst Trusteeship Limited ("Debenture Trustee") hereby confirm that we have received and noted (without independent verification thereof) the information, as specified under regulation 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Regulations"), provided to us by Sobha Limited ("the Company") for the Half year ended on March 31, 2017.

This Certificate is being issued pursuant to the requirements of Regulation 52(5) of the aforesaid Regulations, for onward submission to Stock Exchange(s) by the Company.

For Catalyst Trusteeship Limited (Formerly GDA Trusteeship Limited)

Authorised Signatory

Date: May 16, 2017



### Annexure - 3

### Declaration

I hereby certify and declare that ---

- (A) the proceeds of the respective issues of NCDs (Rs 200 Crores &Rs 125 Crores) of M/s.SOBHA LTD, were utilized for the purpose as mentioned in the respective Information Memorandum/Prospectus of the respective issues;
- (B) the Cash-Flow of the Company is adequate for payment of interest and redemption of principal of the NCDs issued;
- (C) Debenture Redemption Reserve created as on 31.03.2017 Rs.42.87 Crores
- (D) as on date, the value of the assets charged to M/s Catalyst Trusteeship Ltd (formerly Known as GDA Trusteeship Ltd.) the Debenture Trustees in respect of Non-Convertible Debentures( Rs 200 Crores &Rs 125 Crores) issued from time to time by this Company in pursuance of the Trust Deeds executed by this Company, is adequate to cover the outstanding amount of the NCDs, with the agreed margin and that the assets are free from encumbrances debts save and except those specifically agreed to by the Debenture Trustee;
- (E) complied with all the terms and conditions of each of the issues as well as all the provisions of applicableLaws, Rules and Regulations including Securities Contract Act & Rules and guidelines of SEBI;
- (F) there are no events /change/action/proceedings/attachments affecting or likely to affect the interest of NCD-holders.

Place: Bangalore Date: 05/04/2017

## S.R. Batliboi & Associates LLP

**Chartered Accountants** 

12th & 13th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru-560 001, India

Tel: +91 80 6727 5000 Fax: +91 80 2210 6000

Auditor's Report on Quarterly Consolidated Ind AS Financial Results and Year to Date Results of Sobha Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To The Board of Directors Sobha Limited

- 1. We have audited the accompanying statement of quarterly consolidated Ind AS financial results of Sobha Limited ('the Company') and its subsidiaries and joint controlled entity (together, 'the Group') for the quarter ended March 31, 2017 and the consolidated Ind AS financial results for the year ended March 31, 2017, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. The quarterly consolidated Ind AS financial results are the derived figures between the audited figures in respect of the year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, -which-were-subject-to-limited-review. The-consolidated-Ind-AS-financial-results-for-the-quarterended March 31, 2017 and year ended March 31, 2017 have been prepared on the basis of the consolidated Ind AS financial results for the nine-month period ended December 31, 2016, the audited annual consolidated Ind AS financial statements as at and for the year ended March 31, 2017, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Requirements) Regulations, 2015 read with **SEBI** Circular Disclosure CIR/CFD/FAC/62/2016 dated July 5, 2016, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these consolidated Ind AS financial results based on our review of the consolidated Ind AS financial results for the nine-month period ended December 31, 2016 which were prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 "Interim Financial Reporting", specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual consolidated Ind AS financial statements as at and for the year ended March 31, 2017; and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.



**Chartered Accountants** 

- 3. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of other auditors on separate Ind AS financial statements and the other financial information of subsidiaries these quarterly consolidated Ind AS financial results as well as the year to date results:
  - i. includes the quarterly financial results and year-to-date results of the following entities:
    - a. Sobha Limited
    - b. Sobha City
    - vayaloor Properties Private Limited
    - d. Vayaloor Builders Private Limited
    - e. Vayaloor Developers Private Limited
    - f. Vayaloor Real Estate Private Limited
    - g. Vayaloor Realtors Private Limited
    - h. Valasai Vettikadu Realtors Private Limited
    - i. Sobha Developers (Pune) Limited
    - j. Sobha Assets Private Limited
    - k. Sobha Highrise Ventures Private Limited
    - 1. Sobha Nandambakkam Developers Limited
    - m. Sobha Tambaram Developers Limited
  - ii. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, in this regard; and
  - iii. give a true and fair view of the consolidated net profit and other financial information for the quarter ended March 31, 2017 and for the year ended March 31, 2017.
- 4. We did not audit the financial statements and other financial information, in respect of eleven subsidiaries, whose Ind AS financial statements include total assets of Rs. 6,583 million and net assets of ₹ 4,489 million as at March 31, 2017, and total revenues of ₹ 222 million and ₹ 1,004 for the quarter and the year ended on that date and net cash outflows of ₹ 16 million for the year ended on that date. These Ind AS financial statement and other financial information have been audited by other auditors, which financial statements, other financial information and auditor's reports have been furnished to us by the management. Our opinion, in so far as it relates to the affairs of such subsidiaries is based solely on the report of other auditors. Our opinion is not modified/qualified in respect of this matter.



**Chartered Accountants** 

5. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2017 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

For S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

ICAI Firm registration number: 101049W/E300004

(Bengaluru

per Adarsh Ranka

Partner

Membership No.: 209567

Place: Bengaluru, India Date: May 16, 2017

SOBHA LIMITED

Corporate Identity Number (CIN): 1.45201KA1995PLC018475

Regd. Office: 'SOBHA', Satjapur – Marathahalli Outer Ring Road (ORR), Devarabisanahalli, Bellandur Post, Bangalore - 560 103

Pli: +91-80-49320000 Fax: +91-80-49320444 Email: investors@sobha.com

Websile: www.sobha.com

Statement of audited consolidated financial results for the quarter and year ended on March 31, 2017

						(₹ in million)
		3 months	Preceding 3	Corresponding	Year end	Previous year
	ļ	ended	months ended	3 months ended	31.03.2017	ended
	Particulars	31.03.2017	31.12.2016	31.03.2016	[Audited]	31.03.2016
	·	[Audited]	[Unaudited]	[Audited]	{	[Audited]
<u></u>		(refer note 4)		(refer note 4)		
.— .I	Revenue					
	(a) Revenue from operations	5,888	5,425	5,553	22,461	19,566
ı	(b) Other income	34	(12)	51	58	89
İ	(c) Finance income	91	81	57	328	254
	Total income	6,013	5,494	5,661	22,847	19,909
2	Expenses					ļ
-	(a) Land purchase cost	4,510	1,995	1,400	7,130	6,094
1	(b) Cost of raw materials and components consumed	641	528	411	1,980	1,605
	(c) Purchase of project materials	1,926	1,343	696	5,462	3,745
l	(d) (Increase)/ decrease in inventories of building materials, finished	(5,122)	(2,220)	(605)	(7,440)	(6,309)
1	goods, stock in trade - flats, land stock and work-in-progress					
	(e) Excise duty on sale of goods	49	50	41	171	134
Ì	(f) Subcontractor and other charges	1,432	1,536	1,239	5,888	4,974
ļ	(g) Employee benefits expense	432	432	436	1,779	1,762
1	(h) Depreciation and amortization	173	157	189	638	597
	(i) Finance cost	397	364	362	1,497	1,637
1	(j) Other expenses	818	772	759	3,294	3,131
	Total expenses	5,256	4,957	4,928	20,399	17,370
3	Profit before exceptional items and tax (1-2)	757	537	733	2,448	2,539
4	Exceptional items	-	-	- 1	-	-
5	Profit before tax (3+4)	757	537	733	2,448	2,539
6	Tax expense					
	(a) Current tax	285	165	(111)	961	361
1	(b) Deferred tax charge/ (credit)	12	46	629	9	827
1	Total tax expenses	297	211	518	970	1,188
7 .	Profit for the period (5-6)	460	326	215	1,478	1,351
8	Share of (profit) / loss of jointly controlled entity	(10	(68	(61)	(129)	(30)
9	Net profit for the period after share of profit of jointly controlled entity (7-	470	394	276	1,607	1,381
	8)					
10	Other comprehensive income					
	(i) Items that might not to be reclassified to profit or loss in subsequent		İ	1		
	periods: (a) Re-measurement gains/ (losses) on defined benefit plan (net of tax	(4	) 2	. 1	1	(2)
	expenses) Total other comprehensive income	(4	j 2	<del>                                     </del>	1	(2)
	Total other comprehensive income	, ,	ή -	1		ł .
11	Total Comprehensive Income for the period [Comprising Profit for the period (after tax) and Other Comprehensive Income (after tax)] (9+10)	466	396	277	1,608	1,379
12	Paid-up equity share capital (Face value per share - ₹10)	96.	3 96	3 981	963	981
13	Other equity				25,482	24,666
14	Earnings Per Share (EPS) - (in ₹)					
114	a) Basic and diluted EPS before extraordinary items	4.88	4.09	2.81	16.59	14.08
1	b) Basic and diluted EPS after extraordinary items	4.88	I		16.59	
			1			



### Notes

(1) The Company has adopted Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 ("Ind AS") from April 1, 2016 and all the periods presented in the accompanying consolidated financial results and other financial information have been prepared in accordance with recognition and measurement principles laid down in Ind AS and discloses information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

The Company has also prepared a reconciliation of the net profit for the corresponding periods under the previously applicable Generally Accepted Accounting Principles ("previous GAAP") with the total comprehensive income as reported in these financial results under Ind AS. The net profit reconciliation for the quarter and year ended March 31, 2016 for the consolidated financial results are presented below:

		(₹ in million)
Net Profit Reconciliation	Corresponding 3 months ended 31.03.2016 [Audited] (refer note 4)	Previous year ended 31.03.2016 [Audited]
Net profit as per previous GAAP	361	1,533
Fair valuation of financial assets and financial liabilities Impact on accounting for Real Estate and Contractual Projects (including JDA accounting)	(1) (97)	(4) (237)
Employee benefit expenses [Actuarial (gain)/loss] Adjustment on account of treatment of subsidiary as jointly controlled entity	(2)· (21)	3 (21)
Other adjustments Tax expense impact of above adjustments Net profit as per Ind AS (A)	7 29 276	27 80 1,381
Other comprehensive income: Actuarial gain/(loss) on defined benefit obligations - Gratuity (net of tax expense)	1	(2)
Total (B)	1	(2)
Total comprehensive income (A+B)	277	1,379

Reconciliation of equity (Equity share capital and Other equity) under Ind AS with the equity as reported under previous GAAP as at March 31, 2016 is presented below:

	( <b>T</b> in million)
Particulars	As at 31.03.2016
Equity under previous GAAP	25,614
Adjustments:	
(a) Impact of fair valuation of financial assets and financial liabilities	(40)
(b) Impact on accounting for Real Estate and Contractual Projects	(370)
(including JDA accounting)	
(c) Proposed dividend (including tax)	236
(d) Other adjustments	207
Eguity under Ind AS	25,647



## (2) The consolidated balance sheet is as below:

	Particulars	As at 31.03.2017 [Audited]	As at 31,03,2016 [Audited]		
Ą	Assets				
ı	Non-current assets				
	Property, plant and equipment	3,172	3.725		
1	Capital work-in-progress	799	454		
	Investment property	1,979	1,997		
	Intangible assets	2	5		
	Financial assets	_			
	Investments	-	294		
	Trade receivables	[43	265		
	Other non-current financials assets	537	608		
	Other non-current assets	4,159	4.002		
	Current tax assets (net)	21	13		
	Deferred tax assets (net)	_	63		
		10,812	11,426		
2	Current assets		1		
_	Inventories	50,960	42,649		
	Financial assets	30,500	72,049		
	Trade receivables	2,267	2,522		
	Cash and cash equivalents	1,243	1,135		
	Bank balance other than cash and cash equivalents	226	50		
	Other current financials assets	8,457	6,740		
	Other current assets	14,966	16,165		
	otter current assets	78,119	69,261		
	Total Assets	88,931	80,687		
	Total Assets	30,931	00,007		
В	Equity and liabilities				
ī	Equity				
_	Equity share capital	963	981		
	Other equity	25,482	24,666		
	Total equity	26,445	25,647		
2	Non-Current Liabilities				
_	Financial liabilities				
	Borrowings	4,423	4,771		
	Other financial liabilities	2	102		
	Long term provisions	161	147		
	Deferred tax liabilities (net)	2,283	2,274		
	Deterred tax matrices (nex)	6,869	7,294		
7	Comment 1: AFFE or				
3	Current Liabilities - Financial liabilities				
		17 770	16 307		
	Borrowings	17,372	16,207		
	Trade payables	7,693 3,922	3,182		
			3,355		
	Other current financial liabilities				
	Other current liabilities	26,087	24,741		
	Other current liabilities Liabilities for current tax (net)	26,087 401	24,741 151		
	Other current liabilities	26,087 401 142	24,741 151 110		
	Other current liabilities Liabilities for current tax (net)	26,087 401	24,741 151 110 47,746 55,040		



(3) Details of consolidated segment-wise revenue, results and capital employed:

(3)	Details of consolidated segment-syste revenue, restuts and capital	omprogram				(₹ in million)
		3 months ended	Preceding 3	Corresponding	Year end	Previous year
		31.03.2017	months ended	3 months ended	31.03.2017	ended
	Particulars	[Audited]	31.12,2016	31.03.2016	[Audited]	31.03.2016
	1	(refer note 4)	[Unaudited]	[Audited]	- '	[Audited]
				(refer note 4)		
ı	Segment revenue					
	Real estate	3,722	3,345	3,735	14,884	13,361
	Contractual & Manufacturing	2,415	2,301	1,986	8,445	6.941
	Total	6,137	5,646	5,721	23,329	20,302
	Less: Inter segment revenues	(249)	(221)	(168)	(868)	(736)
	Net income from operations	5,888	5,425	5,553	22,461	19,566
П	Segment results					
	Real estate	989	952	905	4,055	3,988
	Contractual & Manufacturing	320	242	454	1,081	1.135
Ì	Profit/(Loss) before other adjustments	1,309	1,194	1,359	5,136	5,123
	Less: Finance costs	(397)	(364)	(362)	(1,497)	(1,637)
	Less: Other unaflocable expenditure	(280)	(362)	(372)	(1,577)	(1,290)
	Add; Other income	125	69	108	386	343
<u></u>	Profit/(Loss) before tax	757	537	733	2,448	2,539
l <sub>III</sub>	Segment assets					
	Real estate	79,308	76,016	71,285	79,308	71,285
	Contractual & Manufacturing	4,189	3,751	3,933	4,189	3,933
1	Unallocated assets	5,434	4,747	5,469	5,434	5,469
<u></u>	Total Assets	88,931	84,514	80,687	88,931	80,687
lıv	Segment liabilities					
1	Real estate	34,429	31,139	27,461	34,429	27,461
l	Contractual & Manufacturing	1,670	1,547	1,854	1,670	1,854
1	Unallocated liabilities	26,387	25,855	25,725	26,387	25,725
1	Total liabilities	62,486	58,541	55,040	62,486	55,040

- (4) The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year up to March 31, 2017 and the unaudited published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the financial year which were subjected to limited review.
- (5) The figures of standalone financial results are as follow:

(₹ in million)

Particulars	3 months ended 31.03.2017 [Audited] (refer note 4)	Preceding 3 months ended 31,12,2016 [Unaudited]	Corresponding 3 months ended 31.03.2016 [Audited] (refer note 4)	Year end 31.03.2017 [Audited]	Previous year ended 31.03.2016 [Audited]
Revenue	5,575	5,416	5,525	22,273	19,521
Profit before tax	629	468	717	2,249	2,311
Profit after tax	397	284	228	1,402	1,248

The standalone financial results for the quarter and year ended March 31, 2017 can be viewed on the Company website <u>www.sobha.com</u> and can also be viewed on the website of NSE and BSE.

- (6) During year ended March 31, 2017, the Company has effected the buyback of 1,759,192 fully paid up equity shares of the Company of face value of ≥ 10 each at a price of ₹330 per equity share on proportionate basis, aggregating to ₹580.53 million. The premium amount of ₹562.94 million has been adjusted against retained earnings.
- (7) During the quarter ended March 31, 2017, pursuant to increase in Company's shareholding in joint venture entity Sobha Highrise Ventures Private Limited ('SHVPL'), SHVPL has become a subsidiary of the Company.
- (8) The Group has revised its project cost estimates during the year ended March 31, 2017, as a result of which the profit before tax for the quarter and year ended March 31, 2017 is lower by ₹ Nil (March 31, 2016 ₹382 million) and ₹561 million (March 31, 2016 ₹839 million) respectively
- respectively.

  (9) The Board of Directors of the Company have recommended a dividend of ₹ 2.50 per equity share of ₹ 10 each for the year ended March 31, 2017.
- (10) The financial results of the Company for the year ended March 31, 2017 have been audited by the statutory auditors of the Company. This statement has been reviewed by the Audit Committee and taken on record at the meeting of the Board of Directors of the Company held on May 16, 2017.
- (11) The figures of the previous year/ period have been regrouped/ reclassified, wherever necessary.

For and on behalf of the Board of Directors of

Sobha Limited

J. C. Sharma

Vice Chairman and Managing Director

Bengaluru, India May 16, 2017



Chartered Accountants

12th & 13th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru-560 001, India

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Auditor's Report on Quarterly Standalone Ind AS Financial Results and Year to Date Results of Sobha Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To The Board of Directors Sobha Limited

- 1. We have audited the accompanying statement of quarterly standalone Ind AS financial results of Sobha Limited ('the Company') for the quarter ended March 31, 2017 and for the year ended March 31, 2017, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. The quarterly standalone Ind AS financial results are the derived figures between the audited figures in respect of the year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subject to limited review. The standalone Ind AS financial results for the quarter ended March 31, 2017 and year ended March 31, 2017 have been prepared on the basis of the standalone Ind AS financial results for the nine-month period ended December 31, 2016, the audited annual standalone Ind AS financial statements as at and for the year ended March 31, 2017, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these standalone Ind AS financial results based on our review of the standalone Ind AS financial results for the nine-month period ended December 31, 2016 which were prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 "Interim Financial Reporting", specified under Section 133 of the Companies Act 2013, read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone Ind AS financial statements as at and for the year ended March 31, 2017 and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone Ind AS financial results as well as the year to date results:
  - i. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, in this regard; and
  - ii. give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2017 and for the year ended March 31, 2017.

Chartered Accountants

- 4. We did not audit the financial information as regards Company's share in losses of partnership firm (post tax) amounting to ₹ 30 million and ₹ 109 million for the quarter and year ended March 31, 2017. The financial information has been audited by other auditors whose reports have been furnished to us, and the Company's share in losses of partnership firm investments has been included in the standalone financial results solely based on the report of other auditors. Our opinion is not modified/qualified in respect of this matter.
- 5. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2017 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

& Ass

Bengaluru

per Adarsh Ranka

Partner

Membership No.: 209567

Place: Bengaluru, India Date: May 16, 2017

SOBHA LIMITED

Corporate Identity Number (CIN): L45201KA1995PLC018475

Regd. Office: 'SOBHA', Sarjapur – Marathahalli Outer Ring Road (ORR), Devarabisanahalli, Bellandur Post, Bangalore - 560 103

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Website: <u>www.sobha.com</u>

Statement of audited standalone financial results for the quarter and year ended on March 31, 2017

(₹ in million)

						<u>(₹ in million</u>
ĺ	j	3 months	Preceding 3	Corresponding	Year end	Previous year
- 1		ended	months ended	3 months ended	31.03.2017	ended
	D (* )	31.03.2017	31.12.2016	31.03.2016	[Audited]	31.03.2016
	Particulars				[Audited]	
ľ		Audited	[Unaudited]	[Audited]		[Audited]
		(refer note 4)		(refer note 4)		
i R	eyenue	-				
ŀ	(a) Revenue from operations	5,472	5,335	5,440	21,920	19,206
-	(b) Other income	15	1	28	28	62
	(c) Finance income	88	80	57	325	253
Т	otal income	5,575	5,416	5,525	22,273	19,521
2 E	Expenses					
	(a) Land purchase cost	4,510	1,995	1,400	7,130	6,094
	(b) Cost of raw materials and components consumed	641	528	4!1	1,980	1,605
- 1	(c) Purchase of project materials	1,926	1,343	696	5,462	3,74
	(d) (Increase)/ decrease in inventories of building materials, finished	(5,308)	(2,188)		(7,527)	(6,50
	goods, stock in trade - flats, land stock and work-in-progress	(3,508)	(2,100)	(002)	(7,527)	(0,50.
	(e) Excise duty on sale of goods	49	50	41	171	134
- 1	(f) Subcontractor and other charges	1,391	1,546	1,264	5,848	5,23:
	(g) Employee benefits expense	432	432	436	1,779	1,76
ŀ		164	147	179	600	58
	(h) Depreciation and amortization			359		1,52
	(i) Finance cost	390	366		1,479	
ı	(j) Other expenses	751	729	684	3,102	3,02
7	Total expenses	4,946	4,948	4,808	20,024	17,21
F	Profit before exceptional items and tax (1-2)	629	468	717	2,249	2,31
E	Exceptional items	_	-	-	-	-
F	Profit before tax (3+4)	629	468	717	2,249	2,31
1	Γax expense					
	(a) Current tax	, 222	159	(131)	866	25
- 1	(b) Deferred tax charge/ (credit)	10	25	620	(19)	80
7	Total tax expenses	232	184	489	847	1,0
ļı	Prolit for the period (5-6)	397	284	228	1,402	1,2
	Other comprehensive income	,				
	(i) Items that might not to be reclassified to profit or loss in subsequent periods:					
ľ	(a) Re-measurement gains/ (losses) on defined benefit plan (net of tax expenses)	(4	) 2	1	1	
ŀ	Total other comprehensive income	(4	) 2	. I	1	
	Total Comprehensive Income for the period [Comprising Profit for	393	286	229	1,403	1,24
ľ	the period (after tax) and Other Comprehensive Income (after tax)					
	Paid-up equity share capital (Face value per share -₹ 10)	963	963	981	963	9.
2	Other equity				24,183	23,5
13	Debenture redemption reserve	429	, }		429	1
1	E ' D GL (EDG) ('. E)			1		1
	Earnings Per Share (EPS) - (in ₹)	I	_			
ı	a) Basic and diluted EPS before extraordinary items	4.12			14.47	12. 12.
ļ	b) Basic and diluted EPS after extraordinary items	4.12	2.95	5 2.33	14.47	12.
5	Debt equity ratio (refer note 9)				0.91	0
- 1	Debt service coverage ratio (DSCR) (refer note 8)				0.23	0.
l	Interest service coverage ratio (ISCR) (refer note 8)				2.52	2.
					1 2.57	. 2



### Notes:

(1) The Company has adopted Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 ("Ind AS") from April 1, 2016 and all the periods presented in the accompanying standalone financial results and other financial information have been prepared in accordance with recognition and measurement principles laid down in Ind AS and discloses information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

The Company has also prepared a reconciliation of the net profit for the corresponding periods under the previously applicable Generally Accepted Accounting Principles ("previous GAAP") with the total comprehensive income as reported in these financial results under Ind AS. The net profit reconciliation for the quarter and year ended March 31, 2016 for the standalone financial results are presented below:

		(₹ in million)
Net Profit Reconciliation	Corresponding 3 months ended 31.03.2016 [Audited] (refer note 4)	Previous year ended 31.03.2016 [Audited]
Net profit as per previous GAAP	284	1,369
Fair valuation of financial assets and financial liabilities Impact on accounting for Real Estate and Contractual Projects (including IJDA accounting)	(1)	(4) (237)
Employee benefit expenses [Actuarial (gain)/loss] Other adjustments	(2)	3 34
Tax expense impact of above adjustments Net profit as per Ind AS (A)	35 228	83 1,248
Other comprehensive income: Actuarial gain/(loss) on defined benefit obligations - Gratuity (net of tax expense)	1	(2)
Total (B)	1	(2)
Total comprehensive income (A+B)	229	1,246

Reconciliation of equity (Equity share capital and Other equity) under Ind AS with the equity as reported under previous GAAP as at March 31, 2016 is presented below:

	(₹ in million)
Particulars	As at
	31.03.2016
Equity under previous GAAP	24,591
Adjustments (net of tax):	1
(a) Impact of fair valuation of financial assets and financial liabilities	(40)
(b) Impact on accounting for Real Estate and Contractual Projects	(370)
(including JDA accounting)	` ′
(c) Proposed dividend (including tax)	236
(d) Other adjustments	137
	1
Equity under Ind AS	24,554



### (2) The standalone balance sheet is as below:

(2) The standardie outlines sheet is as better.		(₹ in million)		
Particulars	As at 31,03.2017 [Audited]	As at 31.03.2016 [Audited]		
A Assets				
1 Non- current assets				
Property, plant and equipment	3,166			
Capital work-in-progress	799			
Intangible assets	2	5		
Financial assets		0.550		
Investments	3,908			
Trade receivables	143			
Other non-current financials assets	522			
Other non-current assets	4,202			
Deferred tax assets (net)	- 10.713	63		
	12,742	12,722		
Current assets				
Inventories	48,552	40,911		
Financial assets				
Trade receivables	1,953			
Cash and cash equivalents	936	- ,		
Bank balance other than cash and cash equivale				
Other current financials assets	8,343			
Other current assets	14,636			
	74,646	66,879		
Total Assets	87,388	79,601		
B   Equity and liabilities				
l Equity				
Equity share capital	963	981		
Other equity	24,183	23,573		
Total equity	25,140	24,554		
Non-Current Liabilities		1		
Financial liabilities				
Borrowings	3,67			
Other financial liabilities	1	2 102		
Long term provisions	16			
Deferred tax liabilities (net)	2,23			
	6,07	4 7,270		
3 Current Linbilities				
Financial liabilities		1		
Borrowings	17,71	6 15,915		
Trade payables	7,71			
Other current financial liabilities	3,54	6 3,058		
Other current liabilities	26,70	0 25,397		
Liabilities for current tax (nct)	37	8 149		
Provisions	I1			
	56,16			
Total liabilities	62,24			
Total Equity and Liabilities	87,38	8 79,601		





(3) Details of standalone segment-wise revenue, results and capital employed:

						(₹ in million)
		3 months ended	Preceding 3	Corresponding	Year end	Previous year
		31.03.2017	months ended	3 months ended	31.03.2017	ended
	Particulars	[Audited]	31,12,2016	31.03.2016	[Audited]	31.03.2016
		(refer note 4)	[Unaudited]	[Audited]		[Audited]
		,	-	(refer note 4)		
H						
lı l	Segment revenue					
1	Real estate	2,937	3.017	3,165	13.350	11,334
	Contractual & Manufacturing	2,813	2,578	2,435	9,546	8,525
,	Total	5,750	5,595	5,600	22,896	19,859
	Less: Inter segment revenues	(248)	(221)		(867)	
	Less: Other operating income - Share of profits/ (losses) in a subsidiary	(30)	(39)		(109)	
	partnership firm	(***)	] ` ′		`	
l l	Net income from operations	5,472	5,335	5,440	21,920	19,206
┢		,	· · · <del>- · · · · · · · · · · · · · · · ·</del>			
lit .	Segment results	1				
	Real estate	785	898	878	3,764	3,474
	Contractual & Manufacturing	370	252	465	1,174	1,244
1	Profit/(Loss) before other adjustments	1,155	1,150	1,343	4,938	4,718
	Less: Finance costs	(390)	(366)	(359)	(1,479)	(1,529)
	Less: Other unallocable expenditure	(209)	(358)	(360)	(1,454)	(1,276)
1	Add: Share of profits/ (losses) in a subsidiary partnership firm	(30)	(39)		(109)	83
1	Add: Other income	103	81	85	353	315
1	Profit/(Loss) before tax	629	468	717	2,249	2,311
		,				
III	Segment assets			1		
1	Real estate	74,573	71,840	67,240	74,573	67,240
1	Contractual & Manufacturing	4,214	3,783	4,035	4,214	4,035
1	Unallocated assets	8,601	7,645	8,326	8,601	8,326
	Total Assets	87,388	83,268	79,601	87,388	79,601
J.,	C					
lv.	Segment liabilities Real estate	33,485	30,096	27,129	33,485	27,129
1		33,485	2,862	2,129	33,483	2,129
	Contractual & Manufacturing Unallocated liabilities	25,602	25,563	2,971	25,602	24,947
		62,242	58,521	55,047	62,242	55,047
	Total liabilities	62,242	58,521	55,047	02,242	35,047

- (4) The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year up to March 31, 2017 and the unaudited published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the financial year which were subjected to limited review.
- (5) During the year ended March 31, 2017, the Company has effected the buyback of 1,759,192 fully paid up equity shares of the Company of face value of ₹10 each at a price of ₹330 per equity share on proportionate basis, aggregating to ₹580.53 million. The premium amount of ₹562.94 million has been adjusted against retained carning.
- (6) During the quarter ended March 31, 2017, pursuant to increase in Company's shareholding in joint venture entity Sobha Highrise Ventures Private Limited ('SHVPL'), SHVPL has become a subsidiary of the Company.
- (7) The Company has revised its project cost estimantes during the year ended March 31, 2017, as a result of which the profit before tax for the quarter and year ended March 31, 2017 is lower by ₹ nil (March 31, 2016 ₹187 million) and ₹329 million (March 31, 2016 ₹619 million) respectively.
- (8) DSCR represents profit before finance costs and exceptional items/ finance cost incurred plus principal repayment of loan funds during the period. ISCR represents profit before finance costs and exceptional items/ finance costs.
- (9) Debt-equity ratio represents debt [non-current borrowings, current borrowings and current maturities of non-current borrowings] / equity [equity share capital plus other equity, including debenture redemption reserve].
- (10) The Board of Directors of the Company have recommended a dividend of ₹ 2.50 per equity share of ₹ 10 each for the year ended March 31, 2017.
- (11) The financial results of the Company for the year ended March 31, 2017 have been audited by the statutory auditors of the Company. This statement has been reviewed by the Audit Committee and taken on record at the meeting of the Board of Directors of the Company held on May 16, 2017.
- (12) The figures of the previous year/ period have been regrouped/ reclassified, wherever necessary.

For and on behalf of the Board of Directors of Sobha Limited

J. C. Sharma

Vice Chairman and Managing Director

Bengaluru, India May 16, 2017

