

Fusion Microfinance (Pvt.) Ltd.

Letter No: FMPL/SEC/2017-18/BSE-11

Date: June 01, 2017

To,
The Manager,
Bombay stock exchange limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Kala Ghoda,
Fort, Mumbai, Maharashtra 400001.

Dear Sirs/Madam,

Sub.: Half yearly communication for Debt Securities in respect of half year ending March 31, 2017.

We wish to inform the following on the basis of audited financial for half year ending March 31, 2017 -

Part I- Information to be submitted to Stock Exchange

- 1. Credit Rating = CARE 'MFI 2+ '(Two Plus) effective from August 2016
- 2. Asset cover available = 1.24 times
- 3. Debt to Equity Ratio = 3.15 times (as on March 31, 2017)
- 4. The interest was paid on March 31, 2017 (Previous due date for payment of interest)

Details of redemption & payment of interest during last half year

Series / Tranche	Type (Principal/Interest)	Due date of payment (DD/MM/YY)	Amount (Rs.)	Actual date of payment (DD/MM/Y Y)
	Interest	28-10-2016	1,30,195	19-10-2016
Ratnakar Bank Limited-	Principal & Interest	28-11-2016	68,01,156	22-11-2016
(CBO-IV)	Interest	28-12-2016	65,097	22-12-2016
	Principal & Interest	28-01-2017	67,33878	21-01-2017
Hinduja Leyland Finance	Principal & Interest	02-10-2016	60,16,334	29-09-2016
Limited- (CBO-V)	Principal & Interest	02-11-2016	59,59,534	27-10-2016
Limited (CDO-V)	Principal & Interest	02-12-2016	58,94,412	28-11-2016
	Principal & Interest	24-10-2016	36,57,674	18-10-2016
	Principal & Interest	24-11-2016	3,621,711	18-11-2016
Hinduja Leyland Finance	Principal & Interest	23-12-2016	3,569,307	17-12-2016
Limited- (CBO-VIII)	Principal & Interest	24-01-2017	3,556,558	18-01-2017
	Principal & Interest	24-02-2017	3,513,580	17-02-2017
	Principal & Interest	24-03-2017	3,463,515	20-03-2017
AAV-SARL Symbiotic	Interest	13-11-2016	29,957,386	15-11-2016
Microfinance Initiative for Asia	Interest	16-12-2016	16,500,000	16-12-2016
Microfinance Enhancement Facility	Interest	30-10-2016	17,820,000	28-10-2016
Pettelaar Effectenbewaarbedrijif N.V.	Interest	15-11-2016	33,757,415	15-11-2016
AAV SARL	Interest	13-11-2016	29,957,387	15-11-2016
. Blue Orchard Microfinance Fund	Interest	28-02-2019	29,928,065	28-02-2017
UTI International Wealth Creator	· Interest	15-03-2017	36,138,014	15-03-2017

5. The next due date for the payment of interest is as on September 30, 2017. Details of redemption & interest due in the next half-year

Series / Tranche	Type (Principal/Interest)	Due date of payment (DD/MM/YY)	Amount (Rs.)	Actual date of payment (DD/MM/YY)
Hinduja Leyland Finance	Principal & Interest	24-04-2017	3,441,411	24-04-2017
Limited- (CBO-VIII)	Principal & Interest	24-05-2017	3,403,111	24-05-2017
Emitted (ebo viii)	Principal & Interest	23-06-2017	3,368,235	23-06-2017
AAV-SARL Symbiotic	Interest	13-05-2017	30,631,151	13-05-2017
Microfinance Initiative for Asia	Interest	16-06-2017	16,454,795	16-06-2017
Microfinance Enhancement Facility	Interest	30-04-2017	17,836,541	02-05-2017
Pettelaar Effectenbewaarbedrijif N.V.	Interest	15-05-2017	36,882,442	15-05-2017
AAV SARL	Interest	13-05-2017	30,631,151	13-05-2017
Blue Orchard Microfinance Fund	Interest	31-08-2017	30,480,243	31-08-2017
UTI International Wealth Creator	Interest	15-09-2017	36,736,986	15-09-2017

- 6. Debt service coverage ratio = 2.13 times
- 7. Interest service coverage ratio = 1.05
- 8. Debenture redemption reserve= Not Applicable
- 9. Net worth= 222.54 Crs.
- 10. Net profit after tax = 4.10 Crs.
- 11. Earnings per share = 1.27 (Basic)

This is for your information.

Thanking you,

Yours faithfully,

For Fusion Micro Finance Private Limited

Deepak Madaan Company Secretary

Counter signatory:

For CATALYST Trusteeship Limited

Authorized Signatory



fusion Fusion Microfinance (Pvt.) Ltd.

Letter No: FMPL/SEC/2017-18/BSE-11

Date: May 09, 2017

To,
The Manager,
Bombay stock exchange limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Kala Ghoda,
Fort, Mumbai, Maharashtra 400001.

Dear Sirs/Madam,

Sub.: Half yearly communication for Debt Securities in respect of half year ending March 31, 2017. We wish to inform the following on the provisional basis for half year ending March 31, 2017 –

Part I- Information to be submitted to Stock Exchange

- 1. Credit Rating = CARE 'MFI 2+ '(Two Plus) effective from February 22, 2016
- 2. Asset cover available = 1.25 times
- 3. Debt-Equity Ratio = 2.98 times (as on March 31, 2017)
- 4. The interest was paid on March 31, 2017 (Previous due date for payment of interest)

Details of redemption & payment of interest during last half year

Series / Tranche	Type (Principal/Interest)	Due date of payment (DD/MM/YY)	Amount (Rs.)	Actual date of payment (DD/MM/Y Y)
	Interest	28-10-2016	1,30,195	19-10-2016
Ratnakar Bank Limited-	Principal & Interest	28-11-2016	68,01,156	22-11-2016
(CBO-IV)	Interest	28-12-2016	65,097	22-12-2016
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·	Principal & Interest	24-10-2016	36,57,674	18-10-2016
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	Principal & Interest	24-02-2017	3,513,580	17-02-2017
	Principal & Interest	24-03-2017	3,463,515 🦃	20-03-2017
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UTI International Wealth Creator	Interest	15-03-2017	36,138,014	15-03E2017

Regd. & Head Office: H-1, Community Centre, Naraina Vihar, New Delhi - 110028 Ph.:011-46646600, Website: www.fusionmicrofinance.com



5. The next due date for the payment of interest is as on September 30, 2017. Details of redemption & interest due in the next half-year

Series / Tranche	Type (Principal/Interest)	Due date of payment (DD/MM/YY)	Amount (Rs.)	Actual date of payment (DD/MM/YY)
(E.d.: (l	Principal & Interest	24-04-2017	3,441,411	24-04-2017
Hinduja Leyland Finance Limited- (CBO-VIII)	Principal & Interest	24-05-2017	3,403,111	24-05-2017
Limited- (CDO-VIII)	Principal & Interest	23-06-2017	3,368,235	23-06-2017
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Blue Orchard Microfinance Fund	Interest	31-08-2017	30,480,243	31-08-2017
UTI International Wealth Creator	Interest	15-09-2017	36,736,986	15-09-2017

- 6. Debt service coverage ratio = 2.17 times
- 7. Interest service coverage ratio = 1.26
- 8. Debenture redemption reserve= Not Applicable
- 9. Net worth= 238.28 Crs.
- 10. Net profit after tax = 17.91 Crs.
- 11. Earnings per share = 5.83 (Basic)

This is for your information.

Thanking you,

Yours faithfully,

For Fusion Micro Finance Private Limited

Delhi

Deepak Madaan Company Secretary

Counter signatory:

For CATALYST Trusteeship Limited

Authorized Signatory

Fusion Micro Finance Private Limited Registered office address: H-1, Community Centre, Naraina Vihar, New Delhi-110028 Statement of balance sheet as at 31 March 2017

(Rs in lakhs)

Doubles House	As at 31 March 2017	As at 31 March 2016	
Particulars	Audited	Audited	
EQUITY AND LIABILITIES	Auditou		
• •			
Shareholder's funds	2 725 65	2,029.27	
Share capital	3,725.65	5,250.19	
Reserves and surplus	18,527.90	7,279.46	
	22,253.55	1,219.40	
Non-current liabilities			
Long-term borrowings	61,775.50	26,378.30	
Other long-term liabilities	F 12	132.31	
Long-term provisions	221.98	163.52	
	61,997.48	26,674.13	
Current liabilities	34,599.33	26,813.62	
Other current liabilities	1	436.24	
Short-term provisions	2,992.30 37,591.63	27,249.80	
	37,391.03	27,247.00	
Total	121,842.66	61,203.4	
	.8		
ASSETS			
Non-current assets	2		
Fixed assets			
(i) Tangible assets	435.90	173.2	
(ii) Intangible assets	25.50	38.7	
Deferred tax assets, net	1,090.18	119.9	
Loan portfolio	13,538.89	12,704.2	
	2,669.74	3,201.7	
Other non-current assets	17,760.21	16,237.8	
7 0	11,121		
Current assets			
Current investments	21,051.14	4.4	
Trade receivables	3)	93.1	
Cash and bank balances	19,021.46	6,166.6	
Loan portfolio	61,563.08	37,428.9	
Short-term loans and advances	564.12	120.0	
Other current assets	1,882.65	1,156.7	
	104,082.45	44,965.5	
Total	121,842.66	61,203.4	

CH & ASSOCIATES SELVEN

for and on behalf of the Board of Directors of Fusion Micro Finance Private Limited NN: U74899DL N94PTC061287

Devesh Sachdev Director & CEO DIN: 02547111

Dlagge Marr. Dalla:

Fusion Micro Finance Private Limited Registered office address: H-1, Community Centre, Naraina Vihar, New Delhi-110028 Statement of audited annual financial results for the year ended 31 March 2017

(Rs in lakhs)

Particulars	For the half year ended 31 March 2017	For the half year ended 31 March 2016	For the year ended 31 March 2017	For the year ended 31 March 2016
I di cicumis	Unaudited	Unaudited	Audited	Audited
Income				
Revenue from operations	8,948.77	6,283,25	18,490.05	10,798.11
Other income	1,607.72	232,85	1,614.28	236,30
Total revenue (A)	10,556.49	6,516.10	20,104.33	11,034.41
Expenses	w ₁			
	0.050.05	429.16	3,494.97	613.24
Operating expenses	2,958.95		4,831.85	2,580.65
Employee benefits expense	2,667.58	1,465.07	9,743.86	4,815.34
Finance costs	5,653.98	2,718.67	160.26	103.62
Depreciation and amortisation	82.40	58.69	1,391.85	692.80
Other expenses	756.83	360.72	19,622.79	8,805.65
Total expenses (B)	12,119.74	5,032.32	19,622.79	6,003,03
Profit before tax (C= (A-B))	(1,563.25)	1,483.79	481.54	2,229.00
Tax expenses: (D)		405.00	1,042.00	887.10
- Current tax	258.91	586.30		007.11
- Deferred tax	(1,010.98)		(970.19) 409.73	1,341.90
Profit after tax (C-D)	(811.18)	897.48	405.73	4,541.5
Earning per equity share		F		
[Nominal value per share Rs.10 (previous year: Rs.10)]			1.07	7.70
- Basic	-2.42*	5.00*	1.27	4.6
- Diluted	-2.13*	2.89*	1,18	4.0
Analytical Ratio	8		25.97%	21,11%
Capital adequacy ratio	25.97%		4.22	6.95
Debt Equity Ratio	4.22	6.95	4.22	0.93
NPA Ratios	. 1		2.72	11.34
a) Gross NPA/Net NPA	2.73	11.34	2.73 0.38	0.31
b) % of Gross NPA	0.38	0.31		0.03
c) % of Net NPA	0.14	0.03	0.14	3.689
d) Return on assets (PAT/Average loan assets)	-1.11%*	2.09%*	0.61%	3,087
19			19	

Not annualized

- 1. The above results were duly reviewed by the Audit Committee at the meeting held on 29 May 2017 and approved at the meeting of Board of Directors of the Company held
- 2. The statutory auditors have carried out audit of the annual financial results of the Company for the year ended 31 March 2017.
- 3. The Company is primarily engaged in the business of Micro Finance in India. All the activities of the Company revolve around the main business. As such there are no separate reportable segments as per Accounting Standard (AS)-17 "Segment Reporting".
- 4. Refer Annexure-1 for payment details of interest/principal on Non Convertible Debentures.

Facility	Current rating	Previous rating
MFI Grading	MFI 2+	MFI 2+
Long term bank facility	CARE BBB+	CARE BBB
Non-convertible debentures (other than below)	ICRA BBB	CARE BBB
Other Non-convertible debenture (of Rs. 10 crores)	CARE BBB+	CARE BBB

- 6. In respect of advances originated prior to and remaining outstanding as at 1 November 2016 for which the instalments have fallen due between 1 November 2016 and 31 December 2016, the Company has availed the benefit of the additional 90 days extended period provided by the Reserve Bank of India (RBI) vide circular DBR.No.BP.BC.37/21.04.048/2016-17 dated 21 November 2016 and circular DBR.No.BP.BC.49/21.04.048/2016-17 dated 28 December 2016 for determining the classification of its existing assets as standard/sub standard and accordingly the prudential norms for income recognition, asset classification and provisioning for non performing assets have been applied in preparation of these financial results.
- 7. In addition to the above, the Company on a prudential basis accrued provisions of Rs. 2,312 lakhs on advances or exposures which are not NPAs, but has reasons to believe on the basis of the extant environment or specific information or basis regulatory guidance / instructions, the possible slippage of a specific advance or a group of advances or exposures or potential exposures.
- 8. Previous year's/period's figures have been regrouped /reclassified, where necessary to quatern current period's classification.

& Associates Q. 8 RED ACCO

for and on behalf of the Board of Directors of Fusion Micro Finance Private Limited
CIN: UV4890DL19 APTC061287

CEO

DIN: 02547111

Fusion Micro Finance Private Limited Annexure -I

		Previous Due Date		Next Due Date	
S.No.	Series Name	Principal	Interest	Principal	Interest
	Hinduja Leyland Finance Ltd-CBO-VIII	24 March 2017	24 March 2017	24 April 2017	24 April 2017
1	Hinduja Leyland Finance Lid-CDO-VIII	21.10	16 December 2016	*	16 June 2017
2	Blue Orchard (Microfinance Initiative for Asia)	-	30 March 2017		29 June 2017
3	IFMR Fimpact Investment Fund		30 October 2016		30 April 2017
	Blue Orchard (Microfinance Enhancement Facility)		13 November 2016	-	13 May 2017
5	AAV Sarl-Symboitic	855	15 November 2016	-	15 May 2017
6	Pettelaar Effectenbewaarbedrijif N.V. (TJ)		13 November 2016		13 May 2017
7	AAV Sarl-Symboitic		28 February 2017		31 August 2017
8	Blue Orchard (Microfinance Fund)		199.170		15 September 2017
9	UTI International Wealth Creator 4		15 March 2017		29 June 2017
10	IFMR Fimnact Long Term Credit Fund				The Date Polit

All the principal and interest due were paid on due dates.



