

May 14, 2014

The Manager,  
**National Stock Exchange of India Limited**  
 Exchange Plaza,  
 Plot No. C/1, G Block,  
 Bandra - Kurla Complex, Bandra (East),  
 Mumbai - 400 051.

**Kind Attn: Head – Debt Listing Department**

**Sub: Half yearly communication under Clause 6 of the Debt Listing Agreement for the half year ended March 31, 2014**

Dear Sir/ Madam,

With reference to the above, we submit herewith the information and documents as per the provisions of SEBI (Issue & Listing of Debt Securities) Regulations, 2008 and SEBI (Issue & Listing of Debt Securities) (Amendment) Regulations, 2012 and the Debt Listing Agreement there under, for dissemination to the debenture holders as mentioned below:

1. Following issue of Non-Convertible Debentures (NCDs) have been listed with your Stock Exchange:

**Details of listed NCDs:**

Series / Tranche	Date of Allotment	Date of Listing	No. of NCDs	Face Value (Rs.)	Amount of Issue (Rs.)	Latest Credit Rating
Series "A" of FY 2012-13 Option I	November 15, 2012	November 26, 2012	1000	1,000,000	1,000,000,000	"CARE AA+" "[ICRA] AA+"

2. The latest Credit Rating in respect of the said issue is mentioned in the statement under Sr. No.1 above and we confirm that credit rating is not downgraded in respect of any of the above issue, since the date of issue of the said NCDs.
3. Asset-cover available: Not Applicable, since the Company had issued unsecured debentures.
4. The Debt Equity Ratio is **0.19** as on 31.03.2014
5. The due date of payment of principal and interest and the actual date of payment for the half-year ended on 31.03.2014 are as under:

**Details of redemption & payment of interest during last half year ended on 31.03.2014:**

Series / Tranche	Type (Principal / Interest)	Due date of payment	Amount (Rs.)	Actual date of payment
Series "A" of FY 2012-13 Option I	Interest	15/11/2013	100,700,000	15/11/2013



# Series "A" of FY 2012-13 Option II	Principal	26/03/2014	2,250,000,000	26/03/2014
	Interest		314,292,326	
## Series "B" of FY 2012-13	Principal	03/12/2013	1,240,000,000	03/12/2013
	Interest		121,272,000	

# Series "A" of FY 2012 - 13 Option - II was redeemed on 26/03/2014, on Maturity.

## Series "B" of FY 2012 - 13 was redeemed on 03/12/2013, on exercise of PUT Option by Debenture Holders.

6. The due date of principal and interest of the above said NCDs during next half-year i.e. 01.04.2014 to 30.09.2014 are as under:

**Details of redemption & interest due in the next half-year ending on September 30, 2014:**

Series / Tranche	Type (Principal / Interest)	Due date of payment
Series "A" of FY 2012-13 Option I	Principal	16/05/2014
	Interest	

Company does not expect default in payment of principal / interest due in next half year.

7. The Standalone & Consolidated financial results for the year ended 31.03.2014 are attached.
8. No event of default as to provisions of Regulatory compliance or terms of issue / trust deed / listing agreement, has taken place during the half year ended on 31.03.2014.
9. The name, designation and contact details of "Compliance Officer" of the Company are as under:

(A) Name of Compliance Officer : N. Suryanarayanan  
 (B) Designation : Company Secretary  
 (C) Correspondence Address : 5<sup>th</sup> Floor, City – 2, 177 – C.S.T Road, Kalina,  
 Santacruz (East), Mumbai – 400 098.  
 (D) Phone, Fax No. : 022-66217300, 022-66217509  
 (E) Email ID : [igrc@ltfinanceholdings.com](mailto:igrc@ltfinanceholdings.com)

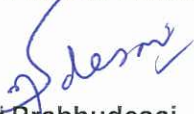


10. We confirm that the information submitted as above is true and correct and the undersigned has authority to submit the same to you and that we are aware that above information is expected to be placed on your website and that of Debenture Trustees.

Thanking you,

Yours sincerely,


For L&T Finance Holdings Limited

  
**Shekhar Prabhudesai**  
**Authorised Signatory**

Encl: As above



Countersigned by:

  
For GDA Trusteeship Ltd.  
Debenture Trustee


May 14, 2014

### Declaration

We hereby certify and declare that ---

- (A) The proceeds of the various NCDs issues of the Company were utilized for the purpose as mentioned in the Information Memorandum of the respective issues.
- (B) The Cash-Flow of the Company is adequate for payment of interest and redemption of principal of the NCDs issued.
- (C) The Company is 'Non-Banking Financial Company' and the NCDs issued by the Company are the 'Private Placed' and hence no 'Debenture Redemption Reserve' is required to be created.

For L&T Finance Holdings Limited



**Shekhar Praphudesai**  
Authorized Signatory

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**Details of Complaints:**
**A) Status of Investor Grievance:**

No. of Complaints pending at the end of previous half-year (30.09.2013)	No. of Complaints received during the half-year (01.10.2013 to 31.03.2014)	No. of Complaints resolved during the half-year (01.10.2013 to 31.03.2014)
NIL	NIL	NIL

**B) Details of complaints pending for more than 30 days:**

No. of Complaints pending for more than 30 days	Nature of complaints			Steps taken for redressal	Status of complaint (if redressed, date of redressal)
	Delay in payment of interest	Delay in payment of redemption	Any other		
NIL	NIL	NIL	NIL	NIL	NIL



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April 23, 2014

✓ National Stock Exchange of India Limited  
Exchange Plaza,  
Plot No. C/1, G Block,  
Bandra - Kurla Complex, Bandra (East),  
Mumbai - 400 051.

BSE Limited  
Corporate Relations Department,  
1<sup>st</sup> Floor, New Trading Ring,  
P. J. Towers, Dalal Street,  
Mumbai - 400 001.

Symbol: L&TFH

Scrip Code No.: 533519

Kind Attn: Head.- Listing Department / Dept of Corporate Communications

Sub: Standalone Audited Financial Results under Clause 41 & Intimation under Clause 20 of the Equity Listing Agreement

Dear Sir/ Madam,

Pursuant to Clause 41 of the Equity Listing Agreement, we wish to inform the Exchange that the Board of Directors of the Company at its meeting held on April 23, 2014 has, inter alia, approved the Standalone Audited Financial Results of the Company for the quarter and financial year ended March 31, 2014. Accordingly, please find enclosed herewith Standalone Audited Financial Results for the quarter and financial year ended March 31, 2014 along with Report of the Statutory Auditors.

Further, the Board of Directors has recommended dividend of Rs.0.75/- per Equity Share of face value Rs. 10/- each.

The Dividend, if approved by the Shareholders at the ensuing Annual General Meeting will be credited/dispatched before Friday, August 22, 2014 to those Members whose names appears on the Company's Register of Members and to the Beneficial Owners as per the particulars to be furnished by the Depositories as on close of the business hours on Monday, July 21, 2014.

Further, in accordance with Clause 41(1) (e) of the Equity Listing Agreement, the Company has opted to submit, in addition to Standalone Financial Results, Consolidated Financial Results of the Company to the Exchanges. Accordingly, Consolidated Financial Results are being sent to Exchanges vide a separate communication. Further, in accordance with Clause 41 (VI), the Company would be publishing Consolidated Financial Results for quarter and financial year ended March 31, 2014.

Kindly take the same on record and acknowledge the receipt.

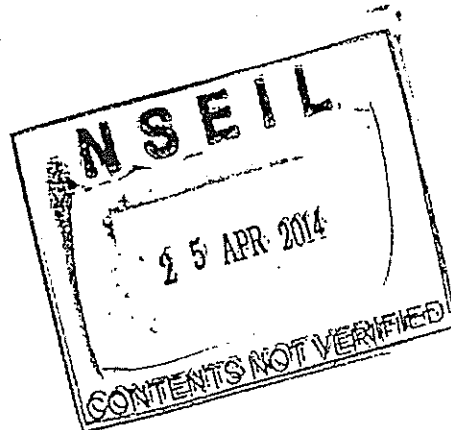
Thanking you,

Yours faithfully,

For L&T Finance Holdings Limited

N. Suryanarayanan  
Company Secretary

4 Encl: as above



L&T Finance Holdings Ltd  
8th Floor, City 2, Plot No 177  
Vidyanagari Marg, C.S.T Road, Kalina  
Santacruz (E), Mumbai 400 098, India

Registered Office  
L&T House  
N.M Marg, Ballard Estate  
Mumbai 400 001, India

CIN.- L67120MH2008PLC181833  
E igrc@ltfinanceholdings.com  
T +91 22 6737 2964  
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www.ltfinanceholdings.com



# SHARP & TANNAN

Chartered Accountants

## INDEPENDENT AUDITORS' REPORT

To the Members of L&T Finance Holdings Limited

### Report on the financial statements

We have audited the accompanying financial statements of L&T Finance Holdings Limited ("the Company"), which comprise the balance sheet as at 31 March 2014, the statement of profit and loss and the cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's responsibility for the financial statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards notified under the Companies Act, 1956 ("the Act") read with the General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

Ravindra Annexe, 194, Churchgate Reclamation, Dinshaw Vachha Road, Mumbai - 400 020, India.  
Tel. (22) 2204 7722/23, 6633 8343 - 47 Fax (22) 6633 8352 E-mail : admin.mumbai@sharpandtannan.com  
Farook M. Kobla Shreedhar T. Kunte Milind P. Phadke L. Vaidyanathan Ramnath D. Kare Ashwin B. Chopra  
Edwin Augustine Raghunath P. Acharya Firdosh D. Buchia Tirtharaj A. Khot Pavan K. Aggarwal  
Also at Pune. Associate Offices : Bangalore, Chennai, Goa, Hyderabad & New Delhi

# SHARP & TANNAN

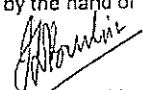
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SHEET NO: \_\_\_\_\_

- a) in the case of the balance sheet, of the state of affairs of the Company as at 31 March 2014;
- b) in the case of the statement of profit and loss, of the profit for the year ended on that date; and
- c) in the case of the cash flow statement, of the cash flows for the year ended on that date.

## Report on other legal and regulatory requirements

- 1. As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the central government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
  - a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b) in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c) the balance sheet, statement of profit and loss and cash flow statement dealt with by this Report are in agreement with the books of account;
  - d) in our opinion, the balance sheet, statement of profit and loss, and cash flow statement comply with the Accounting Standards notified under the Act read with the General Circular 15/2013 dated 13 September 2013, of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013; and
  - e) on the basis of written representations received from the directors as on 31 March 2014, and taken on record by the board of directors, none of the directors is disqualified as on 31 March 2014 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

SHARP & TANNAN  
Chartered Accountants  
Firm's registration no.109982W  
by the hand of  
  
Firdosh D. Buchia  
Partner  
Membership no.38332

Mumbai, 23 April 2014



**ANNEXURE TO THE INDEPENDENT AUDITORS' REPORT**  
(Referred to in paragraph 1 of our report of even date)


1. (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets;  
(b) As explained to us, all the fixed assets have been physically verified by the management during the year, which in our opinion is reasonable, considering the size of the Company and nature of its assets. The frequency of physical verification is reasonable and no material discrepancies were noticed on such verification.  
(c) The Company has not disposed off any substantial part of its fixed assets during the year, so as to affect its going concern status.
2. The Company is a non-banking finance company and does not hold any inventories. Accordingly, paragraph 4 (ii) (a), (b) and (c) of the Order is not applicable.
3. (a) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured, to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly, paragraph 4 (iii) (b), (c) and (d) of the Order are not applicable to the Company.  
(b) According to the information and explanations given to us, the Company has not taken any loans, secured or unsecured, from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly, paragraph 4 (iii) (f) and (g) of the Order are not applicable to the Company.
4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business, for the purchase of fixed assets and for services rendered. During the course of audit, we have neither come across nor have we been informed of any continuing failure to correct major weaknesses in internal control system.
5. According to the information and explanations given to us, there are no contracts or arrangements that need to be entered in to the register maintained under section 301 of Companies Act, 1956. Accordingly, paragraph 4 (v) (b) of the Order is not applicable to the Company.
6. According to the information and explanations given to us, the Company has not accepted any deposits from the public to which the directives issued by the Reserve Bank of India and the provisions of sections 58A, 58AA of the Companies Act, 1956 and any other relevant provisions and the rules framed there under apply.
7. In our opinion, the Company has an internal audit system commensurate with its size and nature of its business.
8. The Company is a non-banking finance company. Accordingly, paragraph 4 (viii) of the Order is not applicable to the Company.
9. (a) According to the information and explanations given to us, in our opinion, the Company is generally regular in depositing undisputed statutory dues including provident fund, investor education and protection fund, employees state insurance, income-tax, sales tax, wealth tax, service tax, cess and other statutory dues as applicable with the appropriate authorities. According to the information and explanations given to us, there are no arrears of outstanding statutory dues as at the last day of the financial year for a period exceeding six months from the date they became payable.



# SHARP & TANNAN

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- (b) According to the information and explanations given to us, there are no dues in respect of income tax, service tax, cess and other statutory dues as applicable that have not been deposited with the appropriate authorities on account of any dispute.
10. The Company has no accumulated losses as at 31 March 2014 and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
11. According to the information and explanations given to us and the records examined by us, the Company has not defaulted in repayment of dues to any financial institution or bank or debenture holders as at the balance sheet date.
12. According to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities. Accordingly, paragraph 4 (xii) of the Order is not applicable.
13. The provisions of any special statute applicable to chit fund/nidhi/mutual benefit fund/societies are not applicable to the Company. Accordingly, paragraph 4 (xiii) of the Order is not applicable to the Company.
14. In our opinion and according to the information and explanations given to us, the Company is not dealing or trading in shares, securities, debentures and other investments. The Company has invested surplus fund in the schemes of mutual funds and other investments. According to the information and explanations given to us, proper records have been maintained of the transactions and contracts and timely entries have been made therein.
15. According to the information and explanations given to us and the records examined by us, the Company has not given any guarantee for loans taken by others from bank or financial institutions. Accordingly, paragraph 4 (xv) of the Order is not applicable to the Company.
16. In our opinion and according to the information and explanations given to us, the Company has not obtained any term loans from banks or financial institutions. Accordingly, the paragraph 4 (xvi) of the Order is not applicable.
17. According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, we report that no funds raised on short-term basis have been used for long-term investments.
18. According to the information and explanations given to us and the records examined by us, the Company has not made preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Companies Act, 1956 during the year. Accordingly, paragraph 4 (xviii) of the Order is not applicable to the Company.
19. According to information and explanations given to us and records examined by us, the Company has not issued any secured debentures during the year. Accordingly, paragraph 4 (xix) of the Order is not applicable to the Company.
20. According to information and explanations given to us and records examined by us, the Company has not raised any money by public issue during the year. Accordingly, paragraph 4 (xx) of the Order is not applicable to the Company.
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# SHARP & TANNAN

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21. During the course of our examination of books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instances of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the management.

SHARP & TANNAN  
Chartered Accountants  
Firm's registration no. 109982W  
by the hand of



Firdosh D. Buchia  
Partner  
Membership no. 38332

Mumbai, 23 April 2014

(₹ Lakh)

PART I: STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2014						
Sr. No.	Particulars	Quarter ended			Year ended	
		March 31, 2014	December 31, 2013	March 31, 2013	March 31, 2014	March 31, 2013
		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
1	Income from operations	990.44	6,674.32	12,765.76	25,757.14	47,197.41
2	Expenses:					
a)	Employee benefits expense (Refer note 6)	(232.31)	232.56	709.88	708.10	1,509.01
b)	Professional fees	511.87	130.40	164.61	1,168.04	664.92
c)	Advertisement expenses	33.28	80.00	435.50	334.21	1,093.99
d)	Administration and other expenses	96.10	99.43	164.83	637.74	769.40
e)	Allowances and contingencies	3.90	7.73	108.40	(37.00)	70.00
f)	Depreciation and amortisation	2.70	3.23	2.70	11.44	9.56
	Total expenses	410.54	553.35	1,585.97	2,822.53	4,116.18
3	Profit from operations before other income, finance costs and exceptional items (1-2)	569.90	6,120.97	11,179.79	22,934.61	13,080.73
4	Other income	380.41	590.18	1,463.20	3,365.53	2,869.61
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	1,450.31	6,711.15	12,642.99	26,300.14	15,950.34
6	Finance costs	1,341.09	1,703.76	1,891.46	6,610.91	2,777.18
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	109.22	5,007.39	10,751.53	19,689.23	13,173.16
8	Exceptional items	-	-	-	-	23,572.92
9	Profit from ordinary activities before tax (7+8)	109.22	5,007.39	10,751.53	19,689.23	36,746.08
10	Tax expense:					
a)	Current tax	(45.63)	-	265.00	3.20	5,735.00
b)	Deferred tax	58.77	(10.87)	(113.12)	42.72	(121.44)
	Total tax expense	13.14	(10.87)	151.88	50.93	5,613.56
11	Net profit from ordinary activities after tax (9-10)	96.08	5,018.26	10,599.65	19,638.31	31,132.52
12	Extraordinary items	-	-	-	-	-
13	Net profit for the period/year (11+12)	96.08	5,018.26	10,599.65	19,638.31	31,132.52
14	Paid-up equity share capital (Face value of ₹ 10/- each)	171,844.50	171,759.79	171,676.05	171,844.90	171,676.05
15	Paid-up preference share capital (Face value of ₹ 100/- each)	100,000.00	100,000.00	75,000.00	100,000.00	75,000.00
16	Reserves excluding Revaluation Reserve	-	-	-	150,551.22	181,378.87
17	Capital Redemption Reserve	-	-	-	-	-
18	Net Worth	-	-	-	352,665.12	353,054.92
19	Earnings per share (EPS):					
a)	Basic EPS before and after extraordinary items (₹) (* not annualised)	₹(0.12)	₹0.17	₹0.61	0.70	1.51
b)	Diluted EPS before and after extraordinary items (₹) (* not annualised)	₹(0.12)	₹0.17	₹0.61	0.70	1.50
20	Coverage Ratio:					
a)	Debt Service Coverage Ratio (DSCR)	-	-	-	0.63	5.74
b)	Interest Service Coverage Ratio (ISCR)	-	-	-	3.98	5.74
21	Profit after tax from normal operations (i.e. excluding exceptional and extraordinary items)	96.08	5,018.26	10,599.65	19,638.31	12,274.18

PART II: SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED MARCH 31, 2014.					
A PARTICULARS OF SHAREHOLDING					
1	Public shareholding				
-	Number of shares	401,819,366	317,749,619	299,736,311	401,819,366
-	Percentage of shareholding	23.19%	18.50%	17.46%	23.19%
2	Promoters and Promoter Group shareholding				
a)	Pledged/encumbered				
-	Number of shares	Nil	Nil	Nil	Nil
-	Percentage of shares (as a % of the total shareholding of promoters and promoter group)	NA	NA	NA	NA
-	Percentage of shares (as a % of the total share capital of the Company)	NA	NA	NA	NA
b)	Non-encumbered				
-	Number of shares	1,316,589,609	1,399,848,242	1,417,024,221	1,316,589,609
-	Percentage of shares (as a % of the total shareholding of promoters and promoter group)	100%	100%	100%	100%
-	Percentage of shares (as a % of the total share capital of the Company)	76.61%	81.50%	87.54%	76.61%

Particulars	Quarter ended March 31, 2014
<b>B INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	Nil
Received during the quarter	5
Disposed off during the quarter	4
Remaining unresolved at the end of the quarter	1

STANDALONE STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2014.

Sr. No.	Particulars	(₹ Lakh)	
		As at	As at
		March 31, 2014	March 31, 2013
		(Audited)	(Audited)
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
1	Shareholders' funds		
	(a) Share capital	271,544.50	246,676.05
	(b) Reserves and surplus	180,851.22	151,378.87
	Sub-total - Shareholders' funds	452,696.12	421,054.92
2	Non-current liabilities		
	(a) Long-term borrowings	20,000.00	10,000.00
	(b) Other long-term liabilities	13.58	13.58
	(c) Long-term provisions	34.73	828.56
	Sub-total - Non-current liabilities	20,048.31	10,842.14
3	Current liabilities		
	(a) Short-term borrowings	35,031.41	29,561.33
	(b) Current maturities of long term borrowings	10,000.00	34,900.00
	(c) Other current liabilities	1,178.46	34,037.97
	(d) Short-term provisions	13,365.97	13,660.17
	Sub-total - Current liabilities	60,595.84	112,159.47
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>533,340.27</b>	<b>551,056.53</b>
<b>B</b>	<b>ASSETS</b>		
1	Non-current assets		
	(a) Fixed assets	41.75	52.54
	(b) Non-current investments	472,701.11	412,216.11
	(c) Deferred tax assets (net)	133.76	176.49
	(d) Long term loans and advances	5,797.13	49,059.92
	Sub-total - Non-current assets	478,673.75	461,545.06
2	Current assets		
	(a) Current investments	19,843.89	71,291.61
	(b) Cash and bank balances	4,634.91	4,893.89
	(c) Short-term loans and advances	28,689.22	8,403.00
	(d) Other current assets	1,498.49	922.97
	Sub-total - Current assets	54,666.52	85,511.47
	<b>TOTAL - ASSETS</b>	<b>533,340.27</b>	<b>551,056.53</b>

**Notes :**

- The Company, during the current quarter has allotted 851,114 equity shares of ₹ 10/- each, fully paid up, on exercise of options by employees, in accordance with the Company's Employee Stock Option Scheme(s).
- The main business of the Company is investment activity. Further, all activities are carried out within India. As such, there are no separate reportable segments as per the Accounting Standard (AS) 17 Segment Reporting notified by the Companies (Accounting Standards) Rules, 2006.
- During the quarter, the Company has paid interim dividend of ₹ 7,597.50 lakh on Cumulative Compulsorily Redeemable Preference Shares of ₹ 100/- each fully paid.
- The Board of Directors has recommended a dividend of ₹ 0.75 per Equity Share of ₹ 10/- each.
- Share / Debenture issue expenses for the year ended March 31, 2014 amounting to ₹ 407.25 lakh net of tax has been adjusted against Securities Premium Account.
- The Company has carried out actuarial valuation of gratuity and compensated absence for the year ended March 31, 2014. Based on actuarial report, financial impact is recognised in the current quarter.
- Definition for Coverage Ratios:**  
DSCR = Profit before interest and exceptional & extraordinary items / (Interest expense + Principal repayments of long term debt during the year).  
ISCR = Profit before interest and exceptional & extraordinary items / Interest expense.
- The figures for the quarter ended March 31, 2014 and March 31, 2013 are the balancing figures between audited figures in respect of the full financial year and the year to date published figures upto the quarter ended December 31, 2013 and December 31, 2012 respectively.

Earnings per share from normal operations (i.e. excluding exceptional and extraordinary items)	Quarter ended			Year ended	
	March 31, 2014	December 31, 2013	March 31, 2013	March 31, 2014	March 31, 2013
	(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
(a) Basic EPS from normal operations (i.e. excluding exceptional and extraordinary items) (* not annualised)	*0.12	*0.17	*0.61	0.70	0.71
(b) Diluted EPS from normal operations (i.e. excluding exceptional and extraordinary items) (* not annualised)	*0.12	*0.17	*0.61	0.70	0.71

- Previous period/year figures have been regrouped/reclassified to make them comparable with those of current period/year.
- The above financial results have been reviewed by the Audit Committee and subsequently approved by the Board of Directors at its meeting held on April 23, 2014.

For and on behalf of the Board of Directors  
L&T Finance Holdings Limited

Y. M. Desai  
Chairman & Managing Director

Place: Mumbai  
Date : April 23, 2014

HP LaserJet M1536dnf MFP

## Fax Confirmation

HP Fax

23-Apr-2014 4:49PM

Job	Date	Time	Type	Identification	Duration	Pages	Result
4610	23/ 4/2014	4:44:46PM	Send	026598237	5:06	8	OK



April 23, 2014

National Stock Exchange of India Limited  
Exchange Plaza,  
Plot No. C/1, G Block,  
Bandra - Kurla Complex, Bandra (East),  
Mumbai - 400 051.

BSE Limited  
Corporate Relations Department,  
1<sup>st</sup> Floor, New Trading Ring,  
P. J. Towers, Dattal Street,  
Mumbai - 400 001.

Symbol: LATFH

Script Code No.: 833618

Kind Attn: Head - Listing Department / Dept of Corporate Communications

Sub: Standalone Audited Financial Results under Clause 41 & Information under Clause 29 of the Equity Listing Agreement

Dear Sir/Madam,

Pursuant to Clause 41 of the Equity Listing Agreement, we wish to inform the Exchange that the Board of Directors of the Company at its meeting held on April 23, 2014 has, inter alia, approved the Standalone Audited Financial Results of the Company for the quarter and financial year ended March 31, 2014. Accordingly, please find enclosed herewith Standalone Audited Financial Results for the quarter and financial year ended March 31, 2014 along with Report of the Statutory Auditors.

Further, the Board of Directors has recommended dividend of Rs.0.75/- per Equity Share of face value Rs. 10/- each.

The Dividend, if approved by the Shareholders at the ensuing Annual General Meeting will be credited/dispensed before Friday, August 22, 2014 to those Members whose names appears on the Company's Register of Members and to the Beneficial Owners as per the particulars to be furnished by the Depositories as on close of the business hours on Monday, July 21, 2014.

Further, in accordance with Clause 41(i) (i) of the Equity Listing Agreement, the Company has opted to submit, in addition to Standalone Financial Results, Consolidated Financial Results of the Company to the Exchanges. Accordingly, Consolidated Financial Results are being sent to Exchanges via a separate communication. Further, in accordance with Clause 41 (vi), the Company would be publishing Consolidated Financial Results for quarter and financial year ended March 31, 2014.

Kindly take the same on record and acknowledge the receipt.

Thanking you,

Yours faithfully,

For L&T Finance Holdings Limited

  
N. Suryanarayana  
Company Secretary

Enc. as above

L&T Finance Holdings Ltd  
8th Floor, City 2, Plot No. 177  
Vidya Nagar Marg, C.S.T. Road, Kurla  
Sarvodaya (E), Mumbai 400 028, India

Registered Office  
L&T House  
K.M. Marg, Sakinaka Estate  
Mumbai 400 001, India

CIN - L27120AH0000PLC181533  
E [info@lctfinanceholdings.com](mailto:info@lctfinanceholdings.com)  
t +91 22 6737 2464  
f +91 22 6737 2900 [www.lctfinanceholdings.com](http://www.lctfinanceholdings.com)



ole



April 23, 2014

✓ National Stock Exchange of India Limited  
Exchange Plaza,  
Plot No. C/1, G Block,  
Bandra - Kurla Complex, Bandra (East),  
Mumbai - 400 051.

BSE Limited  
Corporate Relations Department,  
1<sup>st</sup> Floor, New Trading Ring,  
P. J. Towers, Dalal Street,  
Mumbai - 400 001.

Symbol: L&TFH

Scrip Code No.: 533519

Kind Attn: Head – Listing Department / Dept of Corporate Communications

Sub: Consolidated Audited Financial Results under Clause 41 of the Equity Listing Agreement

Dear Sir/ Madam,

This has reference to our letter of even date for submitting Standalone Audited Financial Results of the Company for the quarter and financial year ended March 31, 2014.

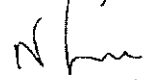
Please find enclosed herewith Consolidated Audited Financial Results of the Company for the quarter and financial year ended March 31, 2014 along with Report of Statutory Auditors and Press Release thereon.


Kindly take the same on record and acknowledge the receipt.

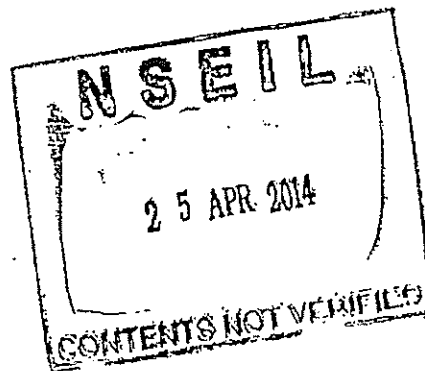
Thanking you,

Yours faithfully,

For L&T Finance Holdings Limited

  
N. Suryanarayanan  
Company Secretary

 Encl: as above



L&T Finance Holdings Ltd  
8th Floor, City 2, Plot No 177  
Vidyanagari Marg, C.S.T Road, Kalina  
Santacruz (E), Mumbai 400 098, India

Registered Office  
L&T House  
N.M Marg, Ballard Estate  
Mumbai 400 001, India

CIN – L67120MH2008PLC181833  
E [igrc@ltfinanceholdings.com](mailto:igrc@ltfinanceholdings.com)  
T +91 22 6737 2964  
F +91 22 6737 2900

[www.ltfinanceholdings.com](http://www.ltfinanceholdings.com)



**SHARP & TANNAN**  
Chartered Accountants

**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of L&T Finance Holdings Limited

We have audited the accompanying consolidated financial statements of L&T Finance Holdings Limited ("the Company") and its subsidiaries and associates ("the LTFH Group") which comprise the consolidated balance sheet as at 31 March 2014, the consolidated statement of profit and loss and consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

**Management's responsibility for the consolidated financial statements**

Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Company in accordance with the Accounting Standards notified under the Companies Act, 1956 ("the Act") read with the General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

**Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on the financial statements of the subsidiaries and associates as noted below, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

Ravindra Annexe, 194, Churchgate Reclamation, Dinshaw Vachha Road, Mumbai - 400 020, India.

Tel. (22) 2204 7722/23, 6633 8343 - 47 Fax (22) 6633 8352 E-mail : admin.mumbai@sharpandtannan.com

Farook M. Kobla	Shreedhar T. Kunte	Milind P. Phadke	L. Vaidyanathan	Ramnath D. Karc	Ashwin B. Chopra
Edwin Augustine	Raghunath P. Acharya	Firdosh D. Buchia	Tirtharaj A. Khot	Pavan K. Aggarwal	

Also at Pune. Associate Offices : Bangalore, Chennai, Goa, Hyderabad & New Delhi

# SHARP & TANNAN

LETTER NO: \_\_\_\_\_

SHEET NO: \_\_\_\_\_

- a) in the case of the consolidated balance sheet, of the state of affairs of the LTFH Group as at 31 March 2014;
- b) in the case of the consolidated statement of profit and loss, of the profit of the LTFH Group for the year ended on that date; and
- c) in the case of the consolidated cash flow statement, of the cash flows of the LTFH Group for the year ended on that date.

## Other matters

We did not audit the financial statements of eleven subsidiaries included in the consolidated financial results, whose financial statements reflect total assets of Rs.2,352,618.24 Lakhs as at 31 March 2014; as well as the total revenue of Rs.261,336.27 Lakhs and net cash inflow amounting to Rs.29,506.69 Lakhs for the year then ended. These financial statements have been audited by other auditors whose reports have been furnished to us, and our opinion on the consolidated financial statement, to the extent they have been derived from such financial statements is based solely on the report of such auditors.

We further report that in respect of two associates, we did not carry out the audit. The consolidated financial statements include the net carrying cost of investment of Rs.4,123.54 Lakhs and current year share of net profit of Rs.205.17 Lakhs in respect of one of the associates. These financial statements have been audited by other auditors whose reports have been furnished to us, and our opinion on the consolidated financial statement, to the extent they have been derived from such financial statements is based solely on the report of such auditors. In case of the other associate the investment is carried at nil value in the books of account and the accounts have been certified by management.

Our opinion is not qualified in respect of these matters.

SHARP & TANNAN  
Chartered Accountants  
Firm's registration no.109982W



Firdosh O. Buchia  
Partner  
Membership no. 38332

Mumbai, 23 April 2014

PART I : STATEMENT OF CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2014						
Sr. No.	Particulars	Quarter ended			Year ended	
		March 31, 2014	December 31, 2013	March 31, 2013	March 31, 2014	March 31, 2013
		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
1	Income from operations	139,964.65	127,148.25	111,835.47	505,593.81	594,328.57
2	Expenses:					
a)	Employee benefits expense	6,713.03	7,491.55	6,304.86	27,394.65	20,486.18
b)	Professional fees	6,587.24	5,397.41	4,704.37	21,465.55	11,485.11
c)	Allowances and write-offs	11,592.43	11,972.78	8,431.53	42,610.93	27,310.19
d)	Depreciation and amortisation	2,193.88	2,011.77	1,869.44	8,014.27	6,312.58
e)	Administration and other expenses	9,108.88	9,367.75	6,731.90	34,387.18	23,762.11
	Total expenses	36,145.46	36,241.21	28,041.10	133,842.58	89,556.17
3	Profit from operations before other income, finance costs and exceptional items (1-2)	103,821.19	91,176.04	83,793.27	371,751.23	304,752.40
4	Other income	3,169.28	3,467.92	2,708.11	18,134.61	5,170.73
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	106,990.47	94,643.96	86,501.38	389,885.84	309,923.13
6	Finance costs	81,796.12	79,687.88	65,045.25	307,387.77	232,861.68
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	25,194.35	14,956.08	21,456.13	82,498.07	77,061.47
8	Exceptional items	-	-	(351.27)	-	21,799.49
9	Profit from ordinary activities before tax (7+8)	25,194.35	14,956.08	21,104.86	82,498.07	98,860.97
10	Tax expense:					
a)	Current tax	8,725.83	5,994.47	6,817.00	32,057.22	10,992.74
b)	Deferred tax	(7,113.92)	(1,939.83)	(2,751.09)	(5,053.11)	(4,560.64)
	Total tax expense	1,611.91	4,054.64	4,065.91	23,003.91	26,941.10
11	Net profit from ordinary activities after tax (9-10)	18,582.44	10,901.44	17,069.65	59,494.16	71,918.77
12	Extraordinary items	-	-	-	-	-
13	Net profit before share in profit/loss of associates (11+12)	18,582.44	10,901.44	17,069.65	59,494.16	71,918.77
14	Share of profit of associates	11.77	67.41	74.01	205.17	128.37
15	Net profit for the period/ year (13+14)	18,454.17	10,968.87	17,143.66	59,699.33	72,047.14
16	Paid-up equity share capital (Face value of ₹ 10/- each)	171,644.90	171,759.79	171,676.05	171,644.90	171,676.05
17	Reserves excluding Revaluation Reserve	-	-	-	410,770.39	375,345.68
18	Earnings per share (EPS):					
a)	Basic EPS before and after extraordinary items (₹) (* not annualised)	*0.96	*0.51	*1.00	3.02	4.25
b)	Diluted EPS before and after extraordinary items (₹) (* not annualised)	*0.96	*0.51	*1.00	3.02	4.25
19	Non-Performing Assets (NPA) Ratios:					
a)	Amount of Gross NPA	124,300.00	106,716.14	65,937.30	124,300.00	65,937.30
b)	Amount of Net NPA	88,954.11	74,177.34	49,631.70	88,954.11	49,631.70
c)	Gross NPA (%)	3.18%	2.93%	2.03%	3.18%	2.03%
d)	Net NPA (%)	2.29%	2.06%	1.26%	2.29%	1.26%
20	Profit after tax from normal operations (i.e. excluding exceptional and extraordinary items)	18,554.17	10,968.87	17,514.33	59,489.31	55,800.08

PART II : SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED MARCH 31, 2014

PARTICULARS OF SHAREHOLDING					
1	Public shareholding				
-	Number of shares	401,859,366	317,749,619	299,736,311	401,859,366
-	Percentage of shareholding	23.39%	18.50%	17.46%	23.39%
2	Promoters and Promoter Group shareholding				
a)	Pledged / encumbered				
-	Number of shares	NA	NA	NA	NA
-	Percentage of shares (as a % of the total shareholding of promoters and promoter group)	NA	NA	NA	NA
-	Percentage of shares (as a % of the total share capital of the Company)	NA	NA	NA	NA
b)	Non-encumbered				
-	Number of shares	1,316,589,699	1,399,848,342	1,417,074,221	1,316,589,699
-	Percentage of shares (as a % of the total shareholding of promoters and promoter group)	100%	100%	100%	100%
-	Percentage of shares (as a % of the total share capital of the Company)	76.61%	81.50%	82.54%	76.61%

Particulars	Quarter ended March 31, 2014
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	Nil
Received during the quarter	5
Disposed off during the quarter	4
Remaining unresolved at the end of the quarter	1

**CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2014**

Sr. No.	Particulars	As at	As at
		March 31,	March 31,
		2014	2013
		(Audited)	(Audited)
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
1	Shareholders' funds		
(a)	Share capital	271,844.90	246,676.03
(b)	Reserves and surplus	410,720.39	375,345.66
	Sub-total - Shareholders' funds	682,565.29	622,021.73
2	Non-current liabilities		
(a)	Long-term borrowings	2,328,324.87	1,811,734.40
(b)	Other long-term liabilities	49,160.58	35,779.74
(c)	Long-term provisions	19,978.55	12,607.76
	Sub-total - Non-current liabilities	2,397,464.00	1,860,121.90
3	Current liabilities		
(a)	Short-term borrowings	454,715.79	466,793.35
(b)	Current maturities of long-term borrowings	801,816.03	806,213.81
(c)	Trade payables	3,716.74	2,139.19
(d)	Other current liabilities	127,161.03	139,258.34
(e)	Short-term provisions	17,933.31	19,890.56
	Sub-total - Current liabilities	1,405,342.90	1,434,815.25
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>4,486,092.59</b>	<b>3,656,957.88</b>
<b>B</b>	<b>ASSETS</b>		
1	Non-current assets		
(a)	Fixed assets	72,874.11	57,674.49
(b)	Goodwill on consolidation	63,891.06	64,332.32
(c)	Non-current investments	98,932.49	62,028.83
(d)	Deferred tax assets (net)	21,741.66	12,618.34
(e)	Long-term loans and advances	19,548.32	17,504.20
(f)	Long-term loans and advances towards financing activities	2,784,419.07	2,195,692.15
(g)	Other non-current assets	14,940.23	7,156.32
	Sub-total - Non-current assets	3,078,445.94	2,417,811.66
2	Current assets		
(a)	Current investments	174,096.30	172,219.43
(b)	Trade receivables	3,071.67	2,941.83
(c)	Cash and bank balances	78,273.89	37,189.13
(d)	Short-term loans and advances towards financing activities	185,159.85	229,923.74
(e)	Current maturities of long-term loans and advances	898,136.12	794,372.65
(f)	Other current assets	68,508.82	53,299.45
	Sub-total - Current assets	3,407,646.65	2,339,876.33
	<b>TOTAL - ASSETS</b>	<b>4,486,092.59</b>	<b>3,656,957.88</b>

**Notes:**

- The consolidated financial statements are prepared in accordance with Accounting Standards (AS 21 and AS 23) notified by the Companies (Accounting Standards) Rules, 2006.
- Pursuant to Clause 41 of the Equity Listing Agreement, the Company has opted to publish the consolidated financial results. Both the audited consolidated and standalone financial results have been submitted to the BSE Limited (BSE) and National Stock Exchange of India Limited (NSE), where the equity shares of the Company are listed. The audited standalone financial results for the quarter and year ended March 31, 2014 are summarised below and detailed financial results are also available on the Company's website [www.ltfinanceholdings.com](http://www.ltfinanceholdings.com).

Particulars	Quarter ended			Year ended	
	March 31,	December 31,	March 31,	March 31,	March 31,
	2014	2013	2013	2014	2013
	(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
Income from operations	990.44	6,674.32	12,765.76	25,757.14	17,197.61
Profit from ordinary activities before exceptional items	109.22	5,007.39	10,751.53	19,689.23	11,173.16
Exceptional items	-	-	-	-	23,572.92
Profit from ordinary activities before tax	109.22	5,007.39	10,751.53	19,689.23	35,746.08
Net profit for the period/year after tax	96.08	5,018.26	10,599.65	19,618.31	31,132.52
Profit after tax from normal operations (i.e. excluding exceptional and extraordinary items)	96.08	5,018.26	10,599.65	19,618.31	12,274.18

- The Company, during the current quarter has allotted 851,114 equity shares of ₹ 10/- each, fully paid up, on exercise of options by employees, in accordance with the Company's Employee Stock Option Scheme(s).
- At the consolidated level, the main business of the Company is financing. Further, all activities are carried out within India. As such, there are no separate reportable segments as per the Accounting Standard (AS) 17 Segment Reporting notified by the Companies (Accounting Standards) Rules, 2006.
- During the quarter, the Company has paid interim dividend of ₹ 2,597.50 lakh on Cumulative Competitively Redeemable Preference Shares of ₹ 100/- each fully paid.
- The Board of Directors has recommended a dividend of ₹ 0.75 per Equity Share of ₹ 10/- each.
- Share / Debenture issue expenses for the year ended March 31, 2014 amounting to ₹ 831.35 lakh net of tax has been adjusted against Securities Premium Account.
- Figures for the year ended March 31, 2014 are not comparable with the year ended March 31, 2013 on account of acquisitions of subsidiaries namely, L&T Housing Finance Limited (formerly: Indo Pacific Housing Finance Limited), L&T Fund Management Private Limited (formerly: FIL Fund Management Private Limited), L&T Truize Services Private Limited (formerly: FIL Truize Company Private Limited) and FamilyCredit Limited during the third quarter of the previous financial year.
- The figures for the quarter ended March 31, 2014 and March 31, 2013 are the balancing figures between audited figures in respect of the full financial year and the year to date published figures upto the quarter ended December 31, 2013 and December 31, 2012 respectively.

Particulars	Quarter ended			Year ended	
	March 31,	December 31,	March 31,	March 31,	March 31,
	2014	2013	2013	2014	2013
	(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
Earnings per share from normal operations (i.e. excluding exceptional and extraordinary items)					
(a) Basic EPS from normal operations (i.e. excluding exceptional and extraordinary items) (* not annualised)	*0.96	*0.51	*1.01	3.03	3.14
(b) Diluted EPS from normal operations (i.e. excluding exceptional and extraordinary items) (* not annualised)	*0.96	*0.51	*1.01	3.03	3.14

- Previous period/year figures have been regrouped/reclassified to make them comparable with those of current period/year.

- The above financial results, have been reviewed by the Audit Committee and subsequently approved by the Board of Directors at its meeting held on April 23, 2014.

*[Signature]*

Place: Mumbai  
Date : April 23, 2014

*[Signature]*  
For and on behalf of the Board of Directors  
L&T Finance Holdings Limited  
Y. M. Deshpande  
Chairman & Managing Director

## Press Release

Wednesday, 23<sup>rd</sup> April 2014, Mumbai

### Financial Performance for the quarter and year ended 31<sup>st</sup> March, 2014

*Loans & Advances surpasses Rs. 40,000 Cr*

*Consolidated Profit (excluding exceptional items) for the year grows by 7%*

L&T Finance Holdings (L&TFH) today released details of their financial performance for the quarter and year ended 31<sup>st</sup> March, 2014.

#### Highlights of the quarter:

- **Growth in assets:** Loans & Advances as on 31<sup>st</sup> March 2014 grew by 20% year on year to Rs. 40,080 Cr. as compared to Rs. 33,310 Cr as on 31<sup>st</sup> March 2013 and by 6% quarter on quarter. This has been driven by a conscious focus on the rural products finance, personal vehicle finance and housing finance segments in retail business, while pursuing operational assets in the wholesale business.

The investment management business witnessed the Average Assets under Management (AAUM) growing by 63% on a year on year basis to Rs. 18,255 Cr, while the wealth management business achieved average assets under service of Rs. 5,012 Cr as on 31<sup>st</sup> March 2014.

- **Profit after Taxes (PAT):** The earnings before credit costs (excluding exceptional items) for the full year grew by 23% y-o-y to Rs.1,406 Cr and for the quarter by 47% y-o-y to Rs.414 Cr. The Consolidated PAT (excluding exceptional items) has been impacted by higher credit costs compared to previous year. For the full year the Consolidated PAT (excluding exceptional items) grew by 7% y-o-y to Rs. 597 Cr and for the quarter it grew by 7% y-o-y to Rs. 187 Cr.
- **Asset Quality:**
  - The slowdown in the economy continues to put pressure on the asset quality. Gross NPAs stood at 3.18% of loan assets as on 31<sup>st</sup> March 2014 as compared to 2.93% as on 31<sup>st</sup> December 2013. Net NPAs stood at 2.29% of loan assets as on 31<sup>st</sup> March 2014 as compared to 2.05% as on 31<sup>st</sup> December 2013.
  - We remain cautious in lending to segments under stress such as CE/CV and corporates, while continuing to follow a conservative provisioning policy with contingent and voluntary provisions of ~Rs. 195 Cr over and above RBI norms.

Commenting on the results and financial performance, Mr. Y. M. Deosthalee, Chairman & Managing Director, L&T Finance Holdings, said, "We are delighted that our outstanding loan book has crossed the Rs. 40,000 Cr mark this quarter which is another milestone in our journey of becoming a comprehensive financial services player. While credit costs remain elevated due to the challenging macro environment, containing the stress and building a quality portfolio has been a key focus for the management team. Post acquisition of FamilyCredit and Indo-Pacific Housing Finance, there are plenty of opportunities to expand our presence in retail and rural markets."

L&T Finance Holdings Ltd  
8<sup>th</sup> Floor, City 2, Plot No 177  
Vidyanagari Marg, C.S.T Road, Kalina  
Santacruz (E), Mumbai 400 098

[www.ltfinanceholdings.com](http://www.ltfinanceholdings.com)



### Assets

We continue to focus on rural products finance, personal vehicle finance and housing finance segments in the retail business, while increasing the proportion of operational assets in the wholesale business. Growth in the corporate loan book has been maintained by focusing on high quality borrowers and opportunistic large ticket lending.

High inflation combined with the slowdown in the economy has led to lower consumer demand and a muted investment climate causing stress on cash flow for all segments. Consequently we continue to follow a stringent credit selection approach which is reflected in the disbursement growth being relatively lower compared to the previous years, especially in the wholesale finance business.

The continuing stress in the economy has resulted in slippages in asset quality mainly in the construction equipment, commercial vehicle, corporate and restructured assets.

Business	Disbursements (Rs.Cr)			Loans & Advances (Rs Cr)			GNPA %	
	FY13	FY14	Growth %	FY13	FY14	Growth %	FY13	FY14
Retail & Mid-Market Finance	16,132	17,949	11%	18,149	20,602	14%	2.50%	3.42%
Housing Finance	171	1,245	-	326	1,880	-	0.67%	1.22%
Wholesale Finance	6,692	6,767	1%	14,835	17,598	19%	1.46%	3.10%
Total	22,995	25,959	13%	33,310	40,080	20%	2.03%	3.18%

### Profit after Taxes

The earnings before credit costs (excluding exceptional items) for the full year grew by 23% to Rs.1,406 Cr in line with the asset growth and for the quarter by 47% y-o-y to Rs.414 Cr. The profit growth has been due to the thrust on retail business and opportunistic lending to high quality corporates, offset by increase in credit costs. Despite the interest rate environment being volatile during the year, there has been a consistent improvement in the net interest margins (NIMs) for the lending businesses in FY14.

The break even achieved in the investment management business on the back of accelerated growth in the AAUM combined with tight cost control has also contributed to growth in profit.

Business	PAT (Rs Cr)				Y-o-Y Growth	
	Q4'13	FY13	Q4'14	FY14	Q4 (%)	FY (%)
Retail & Mid-Market Finance	99	262	94	300	(5)%	17%
Housing Finance	(0.9)	0.2	8	10	-	-
Wholesale Finance	108	350	94	347	(13)%	(1)%
Investment Management	(27)	(59)	1	1	-	-
Others	(5)	6	(10)	(61)	-	-
PAT (before exceptional items)	174	559	187	597	7%	7%

L&T Finance Holdings Ltd  
8<sup>th</sup> Floor, City 2, Plot No 177  
Vidyanagari Marg, C.S.T Road, Kalina  
Santacruz (E), Mumbai 400 098

[www.ltfinanceholdings.com](http://www.ltfinanceholdings.com)

#### Non-Performing Assets

Gross NPA stood at Rs. 1,243 Cr. or 3.18% as a percentage of gross advances as on 31<sup>st</sup> March 2014 as against Rs. 1,065 Cr. or 2.93% as on 31<sup>st</sup> December 2013. Net NPA stood at Rs. 890 Cr. or 2.29% as a percentage of gross advances as on 31<sup>st</sup> March 2014 as against Rs. 740 Cr. or 2.05 % as on 31<sup>st</sup> December 2013.

#### Outlook:

The trends in the movement of the leading macro indicators remain unstable, raising doubts about sustained revival in economic growth. Inflation remains a key monitorable for the regulator with any possible cut in regulatory rates being dependent on a sustained reduction in inflation. Vagaries in monsoons due to the expected negative impact of El Nino weather phenomenon could impact the rural economy.

On the other hand, the monetary situation is benign with the CAD expected to be much lower at ~ USD 35 billion on the back of moderate pick up in exports and substantial fall in gold imports. The positive impact of the government's initiatives to clear long pending infrastructure projects is expected to be visible on the ground in the next 2 quarters, while the outcome of the general elections would determine the growth trajectory in the medium term.

Given the challenging environment, we continue to focus on building a quality portfolio by being cautious in credit selection and containing credit costs on our existing assets through aggressive asset monitoring. While growth may be slightly muted in FY15, we expect to maintain overall book growth at 15% -20%. Improved margins with a stable opex, lower credit costs and increase in gearing are expected to result in better return ratios for the business.

#### About L&T Finance Holdings:

L&TFH is a financial holding company offering a diverse range of financial products and services across the corporate, retail and infrastructure finance sectors, as well as mutual fund products and investment management services, through its wholly-owned subsidiaries, viz., L&T Finance Ltd, L&T Infrastructure Finance Company Ltd, L&T Investment Management Ltd, L&T Capital Markets Ltd, L&T Housing Finance Ltd, FamilyCredit Ltd and L&T FinCorp Ltd. It is registered with the RBI as a CIC-ND-SI. L&TFH is promoted by Larsen & Toubro (L&T), one of the leading companies in India, with interests in engineering, construction, electrical & electronics manufacturing & services, IT and financial services.

**For Details, Contact: Arijit Sengupta, L&TFH**  
**(9820340485, [Arijit.Sengupta@ltfinanceholdings.com](mailto:Arijit.Sengupta@ltfinanceholdings.com))**

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## Fax Confirmation

HP Fax

23-Apr-2014 4:25PM

Job	Date	Time	Type	Identification	Duration	Pages	Result
4606	23/ 4/2014	4:20:21PM	Send	026598237	5:15	8	OK



April 23, 2014

National Stock Exchange of India Limited  
Exchange Plaza,  
Plot No. C1, 2 Block,  
Bandra-Kurla Complex, Bandra (East),  
Mumbai - 400 051.

BSE Limited  
Corporate Relations Department,  
1<sup>st</sup> Floor, New Trading Ring,  
P. J. Towers, Dada Saheb  
Mumbai - 400 001.

Symbol: LATFH

ISIN Code No: ISIN3919

Kind Attention - Listing Department/Registrar Companies

Re: Consolidated Audited Financial Results of the Quarter, FY 2014

Dear Sir/Madam,

This has reference to our letter of even date for submitting Standalone Audited Financial Results of the Company for the quarter and financial year ended March 31, 2014.


Please find enclosed herewith Consolidated Audited Financial Results of the Company for the quarter and financial year ended March 31, 2014 along with Report of Statutory Auditors and Press Release thereon.

Kindly take the same on record and acknowledge the receipt.

Thanking you,

Yours faithfully,

For LBT Finance Holdings Limited

  
K. Suryanarayana  
Company Secretary

Enc: as above

LBT Finance Holdings Ltd  
1st Floor, Plot No. C1, 2 Block,  
Bandra-Kurla Complex, Bandra (East),  
Mumbai - 400 051, India

Registered Office  
LBT House  
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Bandra-Kurla Complex, Bandra (East),  
Mumbai - 400 051, India

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